

# Continued good order and sales growth

## **KEY HIGHLIGHTS Q1 2021**

- Order intake up 22%, strengthening position in strategic markets.
- Sales growth of 13%, supported by a solid order backlog and activity level.
- EBITDA increased to SEK 1,066m (914), corresponding to a margin of 11.7%.
- Operating income amounted to SEK 597m (560), margin of 6.6%.
- Operational cash flow was SEK -160m (-1,582).
- Orders/milestones: Gripen C/D support contract to Sweden, orders for Carl-Gustaf and delivery of the third GlobalEye to UAE.
- New organizational structure to be implemented July 1, 2021, for increased focus on efficiency and a clearer connection between business areas, core areas, services and a simplified customer interaction.

## FINANCIAL HIGHLIGHTS

| MSEK  | Jan-Mar 2021 | Jan-Mar 2020 | Change, % | Full Year 2020 |
|---|--------------|--------------|-----------|----------------|
| Order bookings  | 5,871        | 4,823        | 22        | 42,328         |
| Order backlog   | 97,211       | 90,234       | 8         | 99,816         |
| Sales   | 9,088        | 8,040        | 13        | 35,431         |
| Gross income  | 1,934        | 1,880        | 3         | 5,676          |
| Gross margin, %   | 21.3         | 23.4         |           | 16.0           |
| EBITDA  | 1,066        | 914          | 17        | 2,833          |
| EBITDA margin, %  | 11.7         | 11.4         |           | 8.0            |
| Operating income (EBIT)   | 597          | 560          | 7         | 1,315          |
| Operating margin, %   | 6.6          | 7.0          |           | 3.7            |
| Net income  | 396          | 342          | 16        | 1,092          |
| of which Parent Company's shareholders' interest                | 392          | 334          | 17        | 1,073          |
| Earnings per share after dilution, SEK 1)                       | 2.94         | 2.50         |           | 8.01           |
| Return on equity, % 2)  | 5.2          | 9.3          |           | 5.1            |
| Operational cash flow   | -160         | -1,582       |           | 2,773          |
| Free cash flow  | -265         | -1,700       |           | 3,753          |
| Free cash flow per share after dilution, SEK                    | -1.99        | -12.71       |           | 28.03          |
| 1) Average number of shares after dilution                      | 133,213,468  | 133,701,893  |           | 133,877,141    |
| 2) Return on equity is measured over a rolling 12-month period. |              |              |           |                |



Order bookings

5.9 BSEK

Sales growth

1 3 %

Operating margin

6.6

COMMENTS FROM THE CEO

# Continued good order and sales growth



Mikael Johansson President & CEO

In the first quarter, we continued to execute on our growth strategy to become a multi-domestic company and strengthen our position in strategic markets, despite the challenging pandemic environment. Saab continued to record good order intake in the first quarter, which increased 22%, supported by large orders from our defence related business. Order intake improved in several regions and was particularly strong in Sweden.

During the quarter, we secured a support contract for the Gripen C/D to Sweden and continued to drive growth in Ground Combat through orders for Carl-Gustaf M4 to the U.S. and Estonia as well as orders from Australia. During the quarter, Saab also signed a contract for delivery of the fire and control system UTAAS. The order backlog ended up at SEK 97 billion.

Sales grew 13% in the quarter, supported by a solid order backlog and high activity level in Saab's key programmes. Four out of six business areas showed organic growth. The downturn in the civil aviation market, however, continued to affect the civil business, primarily within IPS, negatively.

Earnings showed an improvement in the first quarter. EBITDA for the Group increased 17% and amounted to SEK 1, 066 million, primarily driven by Dynamics, Surveillance and Support and Services. Operating income increased 7% compared to the same quarter last year and amounted to SEK 597 million (560), corresponding to a margin of 6.6% (7.0). Even if risks related to Covid-19 remain and the civil aviation market is down, we are managing the effects from the pandemic within the risk provisions and activities initiated in 2020.

Operational cash flow in the quarter improved compared to the first quarter 2020 and came in at SEK -160 million (-1,582). The improvement in cash flow was a result of higher EBITDA and lower investments as well as cash flow from milestone payments.

Apart from international expansion, our priority in 2021 is to increase focus on operational efficiency. We recently announced a new organisational structure, where six business areas becomes four, creating a clearer connection between businesses, core areas, services and a simplified customer interaction. This is to be implemented as of July 1, with the aim to support improved efficiency. Within the change, Saab is creating a new Operational Excellence function with focus on driving efficiency in the areas; project execution, quality, supply chain, sourcing and IT. The new structure will contribute to Saab's long-term goals.

Saab has a healthy financial position and we continue with our actions to improve efficiency, maintain our technological leadership and strengthen our market position. Altogether, this puts us in a good position to deliver on our targets. We reiterate our outlook for the full year 2021.

## Outlook for 2021\*

## SALES GROWTH:

Organic sales growth to be in line with our long-term target of 5 per cent.

## **OPERATING INCOME:**

EBIT margin for the full year to be in line with adjusted EBIT margin, 7.4 per cent for 2020.

## **OPERATIONAL CASH FLOW:**

Positive for the full year.

<sup>\*</sup>The uncertainty surrounding Covid-19 and its future effects remains high.

## **Orders**

## **JANUARY-MARCH 2021**

Order bookings amounted to SEK 5,871 million (4,823), an increase of 22 per cent. This was mainly due to the support and maintenance contract for Gripen C/D to Sweden amounting to SEK 1,571 million. Bookings of small orders declined 5 per cent and amounted to SEK 3,251 million (3,422).

In the first quarter, index and price changes had a positive effect on order bookings of SEK 197 million, compared to SEK 115 million in 2020.

The order backlog at the end of the period amounted to SEK 97,211 million, compared to SEK 99,816 million at the beginning of the year. In total, 70 per cent of the order backlog is attributable to markets outside Sweden, compared to 71 per cent at the beginning of the year.

For more information on orders received, see the business area comments on pages 7, 8 and 9.

## Sales

## **JANUARY-MARCH 2021**

Sales amounted to SEK 9,088 million (8,040), corresponding to an increase of 13 per cent. The business areas Aeronautics, Dynamics, Surveillance and Support and Services reported sales growth thanks to a high activity level in projects such as Gripen and GlobalEye, as well as high level of deliveries within Dynamics. Sales volumes in IPS continued to be negatively impacted by the downturn in demand in the civil aviation industry due to Covid-19.

Sales from markets outside Sweden increased to SEK 5,849 million (4,522), corresponding to 64 per cent (56) of total sales. 91 per cent (86) of sales were related to the defence market.

## **SALES GROWTH**

| Per cent   | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Full Year<br>2020 |
|--|-----------------|-----------------|-------------------|
| Organic sales growth   | 14              | -5              | 1                 |
| Acquisitions   | -               | -               | -                 |
| Currency effects regarding revaluation of foreign subsidiaries | -1              | -               | -1                |
| Total sales growth   | 13              | -5              | 0                 |

## SALES PER REGION

| MSEK            | Jan-Mar 2021 | Jan-Mar 2020 | Change, % |
|-----------------|--------------|--------------|-----------|
| Sweden          | 3,239        | 3,518        | -8        |
| Rest of Europe  | 1,465        | 1,321        | 11        |
| North America   | 768          | 907          | -15       |
| Latin America   | 1,567        | 927          | 69        |
| Asia            | 1,526        | 974          | 57        |
| Africa          | 51           | 56           | -9        |
| Australia, etc. | 472          | 338          | 40        |
| Total           | 9,088        | 8,040        | 13        |

# Classification of orders Small orders <100 Medium-sized orders 100-1000 Large orders >1000

# Order distribution

Orders exceeding MSEK 100 accounted for 45% (29) of total orders during the period.



## Order backlog duration:

2021: SEK **25.0** billion

2022: SEK **24.1** billion

2023: SEK **16.4** billion

2024: SEK **14.7** billion

After 2024: SEK **17.0** billion

## Defence/Civil

A total of 87% (82) of order bookings was attributable to defence-related operations during the period.

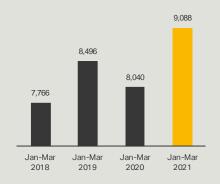


## Market

A total of 39% (59) of order bookings was related to markets outside Sweden during the period.



## Sales MSEK



## Income

## **JANUARY-MARCH 2021**

The gross margin during the first quarter 2021 was 21.3 per cent (23.4). The decline is mainly explained by the project mix within Surveillance and due to lower gross margin in the civil operations compared to the same period last year.

Total depreciation, amortisation and write-downs amounted to SEK 469 million (354). Depreciation of tangible fixed assets amounted to SEK 303 million (288).

Expenditures for internally funded investments in R&D amounted to SEK 530 million (634), of which SEK 261 million (361) has been capitalised. Capitalised expenditures are mainly attributable to the development of Gripen E/F for future exports.

Amortisation and write-downs of intangible fixed assets amounted to SEK 166 million (66), of which amortisation and write-downs of capitalised development expenditures amounted to SEK 137 million (35). The increase is mainly explained by amortisation of airborne surveillance systems, amounting to MSEK 94 in the first quarter.

The share of income in associated companies and joint ventures amounted to SEK -12 million (-10).

Operating income increased by 7 per cent in the quarter and amounted to SEK 597 million (560), corresponding to an operating margin of 6.6 per cent (7.0). The improved earnings, driven by increased sales volumes and high activity level in projects, was partly offset by continued negative impact in Saab's civil aviation business.

Saab has not received any government support related to Covid-19 during the quarter.

## Financial net

| MSEK                              | Jan-Mar 2021 | Jan-Mar 2020 |
|-----------------------------------|--------------|--------------|
| Financial net related to pensions | -13          | -19          |
| Net interest items                | -16          | -13          |
| Currency gains/losses             | -22          | -55          |
| Lease liability interest          | -25          | -25          |
| Other financial items             | -16          | -6           |
| Total                             | -92          | -118         |

The financial net related to pensions is the financial cost for net pension obligations recognised in the balance sheet. See note 13 for more information regarding defined-benefit pension plans.

Net interest items refer to interest on liquid assets, short-term investments and interest expenses on short- and long-term interest-bearing liabilities and interest on interest-rate swaps.

Currency gains/losses recognised in the financial net are mainly related to currency hedges of the tender portfolio, which are measured at fair value through profit and loss. During the first quarter 2021 and in 2020, the Group had negative impact on results from derivatives that hedge tenders in foreign currency.

Lease liability interest consists of the interest portion related to lease liabilities recognised in the balance sheet.

Other net financial items consist of realised and unrealised results from short-term investments and derivatives as well as other currency effects, e.g. changes in exchange rates for liquid assets in currencies other than SEK.

## Tax

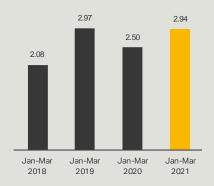
Current and deferred taxes amounted to SEK -109 million (-100), which means that the effective tax rate amounted to 22 per cent (23).

## Operating margin, %



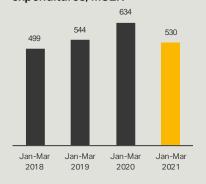
Jan-Mar 2018 Jan-Mar 2019 Jan-Mar 2020 Jan-Mar 2021

# Earnings per share after dilution, SEK



Earnings per share have been adjusted in accordance with the rights issue completed in 2018.

# Internally funded R&D expenditures, MSEK



## Financial position and liquidity

At the end of March 2021, net debt was SEK 4,119 million, a decrease of SEK 154 million compared to year-end 2020, when net debt amounted to SEK 4,273 million.

Cash flow from operating activities improved and amounted to SEK 534 million (-813).

Due to invoicing and milestone payments in large projects contract assets decreased by SEK 449 million, while contract liabilities increased by SEK 573 million compared to year-end 2020. Inventories increased by SEK 1,006 million during the period, mainly related to future deliveries within Dynamics.

Net provisions for pensions, excluding the special employer's contribution, amounted to SEK 4,764 million as of 31 March 2021, compared to SEK 5,067 million at year-end 2020. The change had a positive effect on net debt of SEK 303 million. For further information on Saab's benefit pension plans, see note 13.

Tangible fixed assets amounted to SEK 6,791 million at period end compared to 6,608 at the end of 2020.

Right-of-use assets recognised in the balance sheet amounted to SEK 2,457 compared to 2,516 at the end of 2020

Net investments in the first quarter amounted to SEK 683 million (798). Investments in tangible fixed assets amounted to SEK 342 million (374).

Investments in intangible fixed assets amounted to SEK 342 million (428), of which SEK 261 million (361) related to capitalised R&D expenditures. Capitalised R&D in the balance sheet increased by SEK 124 million. The increase was mainly related to investments to develop Gripen E/F for future exports. Of the total investments in intangible fixed assets, SEK 81 million (67) related to other intangible fixed assets. The increase mainly relates to IT security.

As of 31 March 2021, short-term investments and liquid assets amounted to SEK 9,322 million, a decrease of SEK 1,055 million compared to year-end 2020.

Capital employed decreased by SEK 403 million during the period to SEK 36,306 million. The return on capital employed was 4.3 per cent (8.5) and the return on equity was 5.2 per cent (9.3), both measured over a rolling 12-month period. Performance indicators for return on capital employed and return on equity have been significantly impacted by items affecting comparability in 2020.

## Change in net debt Jan-Mar 2021

Mar 2021

MSEK Net liquidity (+) / net debt (-), 31 Dec 2020 -4.273 Cash flow from operating activities Change in net pension obligation 303 Net investments -683 Dividend to and transactions with non-controlling interest 62 Additional lease liabilites -45 Other items, currency impact and unrealised results from financial -17 Net liquidity (+) / net debt (-), 31 Mar 2021 1) -4,119 1) Net liquidity (+) / net debt (-) excluding net provisions for pensions, lease liabilities and interest-bearing receivables, 31

2,708

## Key indicators of financial position and liquidity

| MSEK  | 31 Mar 2021 | 31 Dec 2020 | Change | 31 Mar 2020 |
|---|-------------|-------------|--------|-------------|
| Net liquidity / debt <sup>2)</sup>            | -4,119      | -4,273      | 154    | -8,449      |
| Intangible fixed assets                       | 11,782      | 11,520      | 262    | 10,924      |
| Goodwill                                      | 5,228       | 5,141       | 87     | 5,447       |
| Capitalised development costs                 | 5,823       | 5,699       | 124    | 4,908       |
| Other intangible fixed assets                 | 731         | 680         | 51     | 569         |
| Tangible fixed assets, etc 3)                 | 7,165       | 6,984       | 181    | 6,758       |
| Right of use assets 4)                        | 2,457       | 2,516       | -59    | 2,572       |
| Inventories                                   | 11,258      | 10,252      | 1,006  | 11,372      |
| Accounts receivable                           | 5,313       | 4,062       | 1,251  | 3,523       |
| Contract assets                               | 9,451       | 9,900       | -449   | 13,792      |
| Contract liabilities                          | 8,982       | 8,409       | 573    | 8,077       |
| Equity/assets ratio, %                        | 36.8        | 35.7        |        | 35.3        |
| Return on equity, %                           | 5.2         | 5.1         |        | 9.3         |
| Equity per share, SEK <sup>1)</sup>           | 167.59      | 162.32      | 5.27   | 160.89      |
| 1) Number of shares excluding treasury shares | 132,396,540 | 132,247,073 |        | 133,000,600 |

<sup>2)</sup> The Group's net liquidity/debt refers to liquid assets, short-term investments and interest-bearing receivables less interest-bearing liabilities and provisions for pensions excluding provisions for special employers' contribution attributable to pensions. For a detailed break-down of interest-bearing receivables and interest-bearing liabilities, see note 8.

- 3) Including tangible fixed assets and biological assets.
- 4) Relate to right-of-use assets for leases.

## Cash flow

## **JANUARY-MARCH 2021**

Cash flow from operations, excluding taxes and other financial items, amounted to SEK 523 million (-784) and improved compared to the same period last year, as a result of good activity level in projects and deliveries in several of Saab's projects, which had a positive effect on working capital.

Saab has an established programme to sell trade receivables in order to increase financial flexibility. As of 31 March 2021, the programme has not been utilised.

Operational cash flow amounted to SEK -160 million (-1,582). It is defined as cash flow from operating activities and acquisitions and divestments of intangible and tangible fixed assets. Cash flow from operating activities excludes taxes and other financial items but includes amortisation of lease liabilities. Cash flow improved as a result of higher EBITDA, lower investments and improved cash flow from milestone payments.

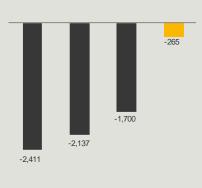
Free cash flow amounted to SEK -265 million (-1,700). For more detailed information on cash flow, see note 11

There can be big differences in cash flow between reporting periods as the timing of milestone payments in large projects greatly varies depending on when milestones are passed.

|  | Jan-Mar<br>2021 | Jan-Mar<br>2020 |
|--|-----------------|-----------------|
| Cash flow from operating activities before changes in working capital, excluding taxes and other financial items <sup>1)</sup> | 1,260           | 831             |
| Change in working capital  | -737            | -1,615          |
| Cash flow from operating activities excluding taxes and other financial items  | 523             | -784            |
| Cash flow from investing activities 2)   | -683            | -798            |
| Operational cash flow  | -160            | -1,582          |
| Taxes and other financial items  | -102            | -138            |
| Sale of and investments in financial assets and operations   | -3              | 20              |
| Free cash flow   | -265            | -1,700          |

<sup>1)</sup> Including amortisation of lease liabilities

## Free cash flow, MSEK



| Jan-Mar | Jan-Mar | Jan-Mar | Jan-Mar |
|---------|---------|---------|---------|
| 2018    | 2019    | 2020    | 2021    |

<sup>2)</sup> Cash flow from investing activities excluding change in short-term investments and other interest-bearing financial assets and excluding sale of and investment in financial assets, investments in operations and sale of subsidiaries. If investments in and sale of financial fixed assets are considered to be of operating nature, the item is included in investing activities.

## **Business Area Aeronautics**

BUSINESS UNITS: Gripen E/F, Gripen C/D, Advanced Pilot Training Systems and Aeronautical Solutions.

| MSEK                    | Jan-Mar 2021 | Jan-Mar 2020 | Change, % | Full Year 2020 |
|-------------------------|--------------|--------------|-----------|----------------|
| Order bookings          | 868          | 371          | 134       | 2,025          |
| Order backlog           | 35,413       | 40,520       | -13       | 36,838         |
| Sales                   | 2,293        | 1,971        | 16        | 7,307          |
| EBITDA                  | 177          | 173          | 2         | -431           |
| EBITDA margin, %        | 7.7          | 8.8          |           | -5.9           |
| Operating income (EBIT) | 158          | 158          | -         | -500           |
| Operating margin, %     | 6.9          | 8.0          |           | -6.8           |
| Operational cash flow   | -1,253       | -767         |           | -2,226         |

# ORDER DISTRIBUTION

Orders exceeding MSEK 100 accounted for 86% (32) of total orders during the period.



## **MARKET**

Sales in markets outside Sweden amounted to 64% (45) during the period.



#### Orders

- Aeronautics showed strong order intake in the first quarter, driven by the support contract for Gripen C/D to Sweden.
- The Business Area is active in several ongoing market campaigns such as Gripen E for Finland, Canada, Colombia and Gripen C/D to Croatia.

## Sales, income and margin

- Sales revenues increased in the quarter as a result of higher activity level, mainly in the Gripen E programmes.
- The operations for the Gripenprogrammes are in an early ramp-up and production phase.
- Operating income was in line with the first quarter last year. The lower margin is mainly explained by the comparison period last year which was positively impacted by project completions.

## Cash flow

 Cash flow in the first quarter year was negative as a result of continued working capital build-up related to the ongoing Gripen and T-7 programmes.

## **Business Area Dynamics**

BUSINESS UNITS: Ground Combat, Missile Systems, Underwater Systems, Barracuda and Training and Simulation.

| MSEK                    | Jan-Mar 2021 | Jan-Mar 2020 | Change, % | Full Year 2020 |
|-------------------------|--------------|--------------|-----------|----------------|
| Order bookings          | 1,079        | 1,284        | -16       | 9,231          |
| Order backlog           | 16,135       | 14,487       | 11        | 16,527         |
| Sales                   | 1,498        | 1,118        | 34        | 6,913          |
| EBITDA                  | 174          | 109          | 60        | 917            |
| EBITDA margin, %        | 11.6         | 9.7          |           | 13.3           |
| Operating income (EBIT) | 153          | 87           | 76        | 829            |
| Operating margin, %     | 10.2         | 7.8          |           | 12.0           |
| Operational cash flow   | -526         | -553         |           | 551            |

# ORDER DISTRIBUTION

Orders exceeding MSEK 100 accounted for 22% (35) of total orders during the period.



## **MARKET**

Sales in markets outside Sweden amounted to 71% (72) during the period.



## Orders

- Order intake continued to be favourable in Ground Combat and Missile Systems, offset by lower orders in other business units within Dynamics during the quarter.
- During the first quarter, orders were received for the Carl Gustaf M4 to the U.S. Army as well as orders from Estonia and Australia.

## Sales, income and margin

- Sales revenues increased in the first quarter, driven by high activity level and deliveries.
- Operating margin improved as a result of increased volumes compared to the same quarter last year.

## Cash flow

- Operating cash flow amounted to SEK -526 million and was unchanged compared to the same quarter last year.
- The strong growth in Dynamics has resulted in an increase in working capital for future deliveries.

## **Business Area Surveillance**

BUSINESS UNITS: Radar Solutions, Electronic Warfare Systems, Combat Systems and Cyber Security.

| MSEK                    | Jan-Mar 2021 | Jan-Mar 2020 | Change, % | Full Year 2020 |  |
|-------------------------|--------------|--------------|-----------|----------------|--|
| Order bookings          | 1,320        | 1,093        | 21        | 13,928         |  |
| Order backlog           | 21,323       | 15,795       | 35        | 22,183         |  |
| Sales                   | 2,385        | 1,728        | 38        | 7,888          |  |
| EBITDA                  | 348          | 296          | 18        | 852            |  |
| EBITDA margin, %        | 14.6         | 17.1         |           | 10.8           |  |
| Operating income (EBIT) | 223          | 221          | 1         | 505            |  |
| Operating margin, %     | 9.4          | 12.8         |           | 6.4            |  |
| Operational cash flow   | 1,381        | -501         |           | 1,281          |  |

# ORDER DISTRIBUTION

Orders exceeding MSEK 100 accounted for 44% (27) of total orders during the period.



## **MARKET**

Sales in markets outside Sweden amounted to 82% (76) during the period.



#### Orders

 During the first quarter, orders continued to increase in Surveillance, with contracts signed for delivery of the fire and targeting system UTAAS as well as parts of the large support contract for Gripen C/D to Sweden.

## Sales, income and margin

- A high activity level in the business units as a result of the strong order intake last year contributed positively to volumes.
- Operating income was in line with the corresponding quarter last year but project mix and an increase in amortization of capitalized development cost had a negative impact on margins. Operations outside of Sweden continues to impact the business area due to Covid-19.

## Cash flow

 Operating cash flow strengthened and amounted to SEK 1,381 million in the period and was driven by, among other factors, milestone payments in the GlobalEye project.

## **Business Area Support and Services**

BUSINESS UNITS: Aviation Services, Airborne ISR, Gripen Support and Communication and Tactical Solutions.

| MSEK                    | Jan-Mar 2021 | Jan-Mar 2020 | Change, % | Full Year 2020 |
|-------------------------|--------------|--------------|-----------|----------------|
| Order bookings          | 1,574        | 877          | 79        | 11,945         |
| Order backlog           | 14,564       | 8,605        | 69        | 14,238         |
| Sales                   | 1,457        | 1,310        | 11        | 6,521          |
| EBITDA                  | 212          | 137          | 55        | 788            |
| EBITDA margin, %        | 14.6         | 10.5         |           | 12.1           |
| Operating income (EBIT) | 153          | 131          | 17        | 711            |
| Operating margin, %     | 10.5         | 10.0         |           | 10.9           |
| Operational cash flow   | 445          | -257         |           | 1,856          |

# ORDER DISTRIBUTION

Orders exceeding MSEK 100 accounted for 61% (40) of total orders during the period.



## **MARKET**

Sales in markets outside Sweden amounted to 57% (45) during the period.



## Orders

- Support and Services showed a strong order intake during the first quarter supported by favourable market demand.
- The strong order increase was primarily related to support and maintenance contract for Gripen C/D to Sweden.
- Small orders also contributed positively.

## Sales, income and margin

- Sales volumes increased during the first quarter and was a result of a high activity in support work for Gripen C/D and GlobalEye.
- Operating income and margins showed slight improvement in the first quarter. This was mainly due to good project execution.
- The business area continued to be impacted by the civil aviation operations due to Covid-19.

## Cash flow

- Operating cash flow for the quarter showed a strong improvement and amounted to SEK 445 million (-257).
- The increase in cash flow compared with the previous year was a result of improved earnings and milestone payments.

## **Business Area Industrial Products and Services**

BUSINESS UNITS: Aeurostructures, Avionics Systems, Traffic Management and Combitech

| MSEK                    | Jan-Mar 2021 | Jan-Mar 2020 | Change, % | Full Year 2020 |
|-------------------------|--------------|--------------|-----------|----------------|
| Order bookings          | 1,141        | 1,196        | -5        | 5,611          |
| Order backlog           | 8,773        | 8,672        | 1         | 8,794          |
| Sales                   | 1,302        | 1,599        | -19       | 5,846          |
| EBITDA                  | 44           | 46           | -4        | -322           |
| EBITDA margin, %        | 3.4          | 2.9          |           | -5.5           |
| Operating income (EBIT) | 27           | 27           | -         | -398           |
| Operating margin, %     | 2.1          | 1.7          |           | -6.8           |
| Operational cash flow   | 451          | 66           |           | 1,028          |

# ORDER DISTRIBUTION

Orders exceeding MSEK 100 accounted for 0% (0) of total orders during the period.



## **MARKET**

Sales in markets outside Sweden amounted to 44% (55) during the period.



#### Orders

- Market conditions for Combitech was favourable during the first quarter while the activity within the civil aviation market remained weak.
- IPS order intake declined 5% in the first quarter. Strong order development in the business unit Combitech was offset by decreased order intake in the civil aviation business units.

## Sales, income and margin

- Sales during the quarter decreased compared to last year. Lower demand due to the ongoing pandemic impacted volumes negatively.
- Operating income for the quarter was unchanged compared to the period last year. Margins showed slight increase, partly driven by the Improved profitability in business unit Combitech.

## Cash flow

 In order to simplify the handling of currency hedges within operations, the Group restructured its existing currency contract portfolio in the quarter. The effects from this had a positive impact on IPS cash flow. The corresponding amount impacted Corporate cash flow negatively.

## **Business Area Kockums**

BUSINESS UNITS: Submarines, Surface Ships and Docksta.

| MSEK                    | Jan-Mar 2021 | Jan-Mar 2020 | Change, % | Full Year 2020 |
|-------------------------|--------------|--------------|-----------|----------------|
| Order bookings          | 452          | 490          | -8        | 1,801          |
| Order backlog           | 3,430        | 4,540        | -24       | 3,631          |
| Sales                   | 654          | 806          | -19       | 3,027          |
| EBITDA                  | 36           | 35           | 3         | 153            |
| EBITDA margin, %        | 5.5          | 4.3          |           | 5.1            |
| Operating income (EBIT) | 27           | 26           | 4         | 119            |
| Operating margin, %     | 4.1          | 3.2          |           | 3.9            |
| Operational cash flow   | -115         | 34           |           | 983            |
|                         |              |              |           |                |

# ORDER DISTRIBUTION

Orders exceeding MSEK 100 accounted for 24% (36) of total orders during the period.



## **MARKET**

Sales in markets outside Sweden amounted to 9% (4) during the period.



## Orders

 Order intake during the quarter was lower compared to last year. Focus is on securing new orders, both in export markets as well as in the home market.

## Sales, income and margin

- Sales in the quarter declined as a result of lower project volumes.
- Operating margins improved compared with the first quarter previous year. Higher productivity and cost savings contributed positively.
- The business is in a transition from development to production and productivity measures to improve profitability continue.

## Cash flow

 Cash flow in the quarter weakened compared to last year as result of lower milestone payments from projects in the period.

## Corporate

Corporate comprises Group staff, Group departments and other operations including Saab's minority portfolio in Corporate, outside the core operations. The minority portfolio contains Saab's interests in UMS Skeldar AG and Ventures. Corporate reported operating income of SEK -144 million (-90) during the period.

Operational cash flow attributable to Corporate amounted to SEK –543 million (396) for the period. The comparison period had a positive impact of SEK 548 million from sale of receivables.

## Acquisitions and divestments 2021

During the first quarter 2021, there were no major acquisitions or divestments.

## Share repurchase

Saab held 3,449,307 treasury shares as of 31 March 2021, compared to 3,598,774 at year-end 2020. The Annual General Meeting in 2021 authorised the Board of Directors to repurchase a maximum of 1,370,000 Series B shares to secure delivery of shares to participants in Saab's long-term incentive programmes 2022. The Annual General Meeting also decided to authorise the Board, before the next Annual General Meeting, to decide on the acquisition of Series B shares up to a maximum of 10 percent of the total number of shares in the company. The purpose of the authorisation is to be able to adjust the company's capital structure and thereby contribute to increased shareholder value as well as to enable continued use of repurchased shares in connection with potential acquisitions of companies and for the company's share-related incentive programmes.

## Risks and uncertainties

Saab's operations primarily involve the development, production and supply of technologically advanced hardware and software to military and civilian customers around the world. Operations largely consist of major projects carried out over long periods of time, usually several years, in close cooperation with customers, suppliers, partners and institutions. Projects generally entail significant investments, long periods of time and technological development or refinement of products. In addition to customer and supplier relations, international operations involve joint ventures and collaborations with other industries as well as the establishment of operations abroad. Operations entail risk in various respects. The key risk areas are strategic, market and political, operating, financial and compliance. Various policies and instructions govern the management of material risks. Saab today conducts more projects involving large share of development than before, and their inherent complexity entails a higher level of risk. The market is characterised by challenging conditions where orders can be deferred to the future partly for financial and political reasons. For a general description of the risk areas, see the annual report 2020, pages 54-58.

#### **OWNERS**

Saab's largest shareholders as of 31 March 2021:

|                       | % of capital | % of votes |
|-----------------------|--------------|------------|
| Investor AB           | 30.2         | 40.6       |
| Knut och Alice        |              |            |
| Wallenbergs stiftelse | 8.8          | 7.8        |
| Första AP-fonden      | 4.4          | 3.9        |
| Alliance Bernstein    | 3.2          | 2.8        |
| AFA Insurance         | 1.8          | 1.6        |
| Vanguard              | 1.7          | 1.5        |
| Schroders             | 1.5          | 1.3        |
| Unionen               | 1.4          | 1.2        |
| Swedbank Robur        |              |            |
| fonder                | 1.3          | 1.1        |
| Keel Capital          | 1.1          | 1.0        |

## SOURCE: MODULAR FINANCE

The percentage of votes is calculated on the number of shares excluding treasury shares.

## Personnel

| 31 Mar 2021 | 31 Dec 2020 |
|-------------|-------------|
|             |             |
| 18,140      | 18,073      |
| 18,039      | 17,985      |
|             | 18,140      |

## Covid-19 update

The corona pandemic has a continued impact on Saab's operations. Saab is closely monitoring the effects of the pandemic such as the global shortage of semiconductors. Saab's operations have so far not been affected by the lack of supply of semiconductors and we strive to take a proactive approach in order to safeguard continued operations. For Saab, the uncertainty surrounding Covid-19 is primarily linked to disruptions in the supply chain, lock-downs in society and the market conditions in civilian operations. In the areas where demand has decreased, a review of capacity, including staffing, is ongoing.

Due to the protracted pandemic and the slow global recovery, Saab sees continued risks related to the effects of Covid-19. Furthermore, the pandemic has had a negative impact on production capacity at certain operations outside Sweden, and the risk of a broader impact on the Group remains.

Saab has taken a number of measures to combat the negative effects of the pandemic on its operations, but is also working to reduce the risks, especially in the supply chain, related to Covid-19.

However, Saab's overall strategy and long-term financial goals remain unchanged. Covid-19 related risks that may affect Saab in the future are:

- · Lower order bookings due to limitations on meetings, travel and restrictions by government authorities.
- Travel restrictions affecting development work, customer verification, suppliers and partners.
- Operations are dependent on access to and subcontractors' ability to supply components and subsystems. Access to material supply and risk of delays to key deliveries cannot be ruled out and may as a result impact the Group's sales and production cost.
- Operations could be affected by high sick leave and decisions by authorities that affect the ability of
  employees to work effectively.
- Delays from suppliers or disruptions to Saab's own operations could lead to deliveries and milestone payments of contracts not being reached on time.

## Significant events in January-March 2021:

- In January, Saab received the first order from prime contractor Thales, for the Multi-Shot Mine Neutralisation System (MuMNS). The order value amounted to approximately 300 MSEK and deliveries of the first systems will take place in 2022.
- Saab signed a framework agreement with the Norwegian Armed Forces for the latest version of the Carl-Gustaf® M4 in January.
- In January, Saab and the Swedish Defence Materiel Administration, (FMV), signed two agreements concerning the next generation of surface ships and corvettes. A Product Definition Phase for the Mid-Life Upgrades (MLU) of five Visby-class corvettes, as well as a Product Definition Phase for the next generation; Visby Generation 2 corvettes. The collected value of the contracts is 190 MSEK.
- In February, Saab received an order for deliveries of the Carl-Gustaf® M4 Ground Combat Indoor Trainer (GC IDT), the order value is approximately 135 MSEK and deliveries will take place in 2022-2023.
- $\rightarrow$ Saab delivered the third GlobalEye aircraft to the United Arab Emirates on 20 February
- In February, Saab signed a contract with the UK's Royal Navy to provide a Digital Tower solution at Air Station Culdrose's satellite airfield at Predannack.
- On 18 March, Saab announced changes in the organization and management for further growth. Saab is adapting the organisation so that governance and management will better support the company's growth ambitions. A clearer connection is being created between business area, core area and services. Customer interaction is simplified, internal interfaces are removed and there is increased focus on operational efficiency.
- On 31 March, Saab and the Swedish Defence Materiel Administration (FMV) extended a contract to provide support and maintenance services for Gripen. The order value amounts to approximately SEK 1.6 billion for the period from 1 April 2021 to 31 December 2022. Saab has booked SEK 1.5 billion of the order value in Q1.

For more information on significant order received during the year, see page 2 and the comments on the business areas on pages 7-9 and in note 3. All press releases can be found on https://www.saab.com/newsroom.

## Significant events after the conclusion of the period:

- On 13 April, Saab held its fully digital Annual General Meeting and through electronic connection in accordance with the temporary law applicable during 2021. The Annual General Meeting decided on a dividend of SEK 4.70 per share to the shareholders. Payment of the dividend is expected to be made from Euroclear Sweden AB, on Tuesday, April 20, 2021. For more information, https://www.saab.com/about/corporategovernance/shareholders-meeting/annual-general-meeting-2021.
- On 20 April, Saab shipped its first aft airframe section for the T-7A Red Hawk program. This is a key delivery in the Engineering and Manufacturing Development (EMD) program to its T-7A Red Hawk advanced trainer aircraft partner, Boeing.



"With this extension Saab will continue to provide support for the effective operation and availability of Gripen. It is essential for us to constantly develop our support concept by implementing innovative solutions and this contract gives us the possibility to do so together with our customer," says Ellen Molin, Head of the Support and Services business area within Saab.



Saab delivered the third GlobalEye aircraft to the United Arab Emirates on 20 February 2021. This follows Saab's previous deliveries of GlobalEye in April and September 2020. The United Arab Emirates has ordered a total of five GlobalEye aircraft.

# Consolidated income statement

| MSEK   | Note | Jan-Mar 2021 | Jan-Mar 2020 | Rolling 12 Months | Full Year 2020 |
|--|------|--------------|--------------|-------------------|----------------|
| Sales  | 4.5  | 9,088        | 8,040        | 36,479            | 35,431         |
| Cost of goods sold   | 5    | -7,154       | -6,160       | -30,749           | -29,755        |
| Gross income   |      | 1,934        | 1,880        | 5,730             | 5,676          |
| Gross margin, %  |      | 21.3         | 23.4         | 15.7              | 16.0           |
| Other operating income                                     | 5    | 22           | 19           | 1,294             | 1,291          |
| Marketing expenses   |      | -553         | -639         | -2,253            | -2,339         |
| Administrative expenses                                    |      | -336         | -365         | -1,380            | -1,409         |
| Research and development costs                             |      | -406         | -309         | -1,428            | -1,331         |
| Other operating expenses                                   | 5    | -52          | -16          | -429              | -393           |
| Share in income of associated companies and joint ventures | 5    | -12          | -10          | -182              | -180           |
| Operating income (EBIT) <sup>1)</sup>                      | 3    | 597          | 560          | 1,352             | 1,315          |
| Operating margin, %  |      | 6.6          | 7.0          | 3.7               | 3.7            |
| Financial income   |      | 63           | 60           | 233               | 230            |
| Financial expenses   |      | -155         | -178         | -410              | -433           |
| Net financial items  |      | -92          | -118         | -177              | -203           |
| Income before taxes  |      | 505          | 442          | 1,175             | 1,112          |
| Taxes  |      | -109         | -100         | -29               | -20            |
| Net income for the period                                  |      | 396          | 342          | 1,146             | 1,092          |
| of which Parent Company's shareholders' interest           |      | 392          | 334          | 1,131             | 1,073          |
| of which non-controlling interest                          |      | 4            | 8            | 15                | 19             |
| Earnings per share before dilution, SEK 2)                 |      | 2.96         | 2.51         | 8.51              | 8.07           |
| Earnings per share after dilution, SEK <sup>3)</sup>       |      | 2.94         | 2.50         | 8.47              | 8.01           |
| 1) Of which depreciation/amortisation and write-downs      |      | -469         | -354         | -1,633            | -1,518         |
| 2) Average number of shares before dilution                |      | 132,321,807  | 132,963,482  | 132,849,567       | 133,009,986    |
| 3) Average number of shares after dilution                 |      | 133,213,468  | 133,701,893  | 133,602,419       | 133,877,141    |

# Consolidated statement of comprehensive income

| MSEK   | Jan-Mar 2021 | Jan-Mar 2020 | Rolling 12 Months | Full Year 2020 |
|--|--------------|--------------|-------------------|----------------|
| Net income for the period                                  | 396          | 342          | 1,146             | 1,092          |
| Other comprehensive income/loss:                           |              |              |                   |                |
| Items that will not be reversed in the income statement:   |              |              |                   |                |
| Revaluation of net pension obligations                     | 408          | 642          | -486              | -252           |
| Tax attributable to revaluation of net pension obligations | -84          | -132         | 102               | 54             |
| Total  | 324          | 510          | -384              | -198           |
| Items that may be reversed in the income statement:        |              |              |                   |                |
| Translation differences                                    | 307          | 72           | -428              | -663           |
| Cash flow hedges   | -462         | -151         | 557               | 868            |
| Tax attributable to cash flow hedges                       | 106          | 34           | -108              | -180           |
| Total  | -49          | -45          | 21                | 25             |
| Other comprehensive income/loss for the period             | 275          | 465          | -363              | -173           |
| Net comprehensive income/loss for the period               | 671          | 807          | 783               | 919            |
| of which Parent Company's shareholders' interest           | 661          | 820          | 767               | 926            |
| of which non-controlling interest                          | 10           | -13          | 16                | -7             |

# Consolidated statement of financial position

| Tanglib fixed assets         6,791         6,608         6,336           Right of use assets         2,457         2,516         2,516           Share in associated companies and joint ventures         484         496         666           Financial investments         371         167         656           Long-term receivables         731         167         655           Deferred tax assets         2,941         2,321         200           Current assets:         871         1,652         1,137           Derivatives         971         1,672         2,182           Pervariores         971         1,672         2,182           Accounts receivable         971         1,672         2,188           Accounts receivable         971         1,672         2,188           Accounts receivable         9,451         9,90         1,792           Contract assets         9,451         9,90         1,792           Contract assets         9,451         9,90         1,792           Contract assets         1,218         2,188         2,189           Short-term investment         9,22         3,90         1,982           Short-term investment         2,218   | MSEK  | Note | 31 Mar 2021 | 31 Dec 2020 | 31 Mar 2020 |
|--|---|------|-------------|-------------|-------------|
| Intangible fixed asserts   | ASSETS  |      |             |             |             |
| Tanglib fixed assets         6,791         6,608         6,336           Right of use assets         2,457         2,516         2,516           Share in associated companies and joint ventures         484         496         666           Financial investments         371         167         656           Long-term receivables         731         167         655           Deferred tax assets         2,941         2,321         200           Current assets:         871         1,652         1,137           Derivatives         971         1,672         2,182           Pervariores         971         1,672         2,182           Accounts receivable         971         1,672         2,188           Accounts receivable         971         1,672         2,188           Accounts receivable         9,451         9,90         1,792           Contract assets         9,451         9,90         1,792           Contract assets         9,451         9,90         1,792           Contract assets         1,218         2,188         2,189           Short-term investment         9,22         3,90         1,982           Short-term investment         2,218   | Fixed assets:                                     |      |             |             |             |
| Biological assetts   | Intangible fixed assets                           | 7    | 11,782      | 11,520      | 10,924      |
| Right for use assets         2.457         2.516         2.575           Shares in associated companies and joint ventures         484         496         666           Financial investments         31         31         32           Long-term receivables         231         107         655           Deformed tax assets         2.314         2.734         2.736         2.736           Current assets:         2.314         11,258         10,252         11,377           Derivatives         971         1,677         2,188           Accounts assets         974         1,677         2,188           Accounts assets         9,451         9,900         13,739           Other receivable         9,251         9,900         13,739           Other receivable         962         979         1,088           Short-term investments         962         979         1,088           Short-term investments         2,218         2,148         2,141         2,241 <t< td=""><td>Tangible fixed assets</td><td></td><td>6,791</td><td>6,608</td><td>6,390</td></t<>                                  | Tangible fixed assets                             |      | 6,791       | 6,608       | 6,390       |
| Shares in associated companies and joint ventures         484         496         687           Inimacial investments         31         30         282           Deferred tax assets         284         231         200           Corteal fixed assets         284         231         200           Current assets         284         233         201           Current assets         11.258         10.252         11.372           Tox receivables         971         1.677         2.188           Tax receivables         974         1.677         2.188           Contract assets         9,451         9,800         3.52           Contract assets         9,451         9,800         13.792           Other receivables         9,521         9,800         13.792           Other receivables         9,521         9,800         13.792           Other receivables         9,561         9,800         13.792           Other receivables         9,521         9,800         748           Corteat assets         9,411         1,612         1,612           Corteat assets         9,411         1,612         1,612           Teppid messet and accrued income         962  | Biological assets                                 |      | 374         | 376         | 368         |
| Financial Investments  | Right of use assets                               |      | 2,457       | 2,516       | 2,572       |
| Long-term receivables         731         617         655           Deferred tax assets         264         231         208           Current assets         22,914         22,394         21,815           Current assets         11,256         10,252         11,377           Tax receivables         971         1,677         2,188           Raccounts receivables         72         28         8           Contract assets         9,451         9,900         13,79           Other receivables         655         89         74           Contract assets         9,451         9,900         13,79           Other receivables         655         89         74           Other receivables         655         89         74           Other receivables         962         979         10,90           Short-term investments         658         89         74           Update assets         11         1,461         2,27         1,41           Total contract investments         8,004         38,174         3,557           Total contract investments         2,22         2,22         2,22         2,22         2,22         2,22         2,22         2,22 <td>Shares in associated companies and joint ventures</td> <td></td> <td>484</td> <td>496</td> <td>665</td>                               | Shares in associated companies and joint ventures |      | 484         | 496         | 665         |
| Deferred tax assets         264         231         208           Total fixed assets         22,914         22,394         21,810           Current assets:         11,258         10,252         11,375           Derivatives         971         1,677         2,198           Accounts cealvables         971         1,677         2,198           Accounts cealvable         5,313         4,062         3,225           Contract assets         9,451         9,00         13,793           Other receivables         655         899         743           Prepaid expenses and accrued income         655         899         745           Prepaid expenses and accrued income         962         979         1,095           Short-term investments         9,851         3,004         38,174         39,555           Short-term investments         9,80         36,769         1,411           Total current assets         11         1,461         2,273         1,411           Total Assets         60,918         60,588         61,369           SHAREHOLDERS' EQUITY AND LIABILITIES         2,198         2,196         2,139           Total shareholders' equity         22,188         21,466 <td< td=""><td>Financial investments</td><td></td><td>31</td><td>30</td><td>28</td></td<>                  | Financial investments                             |      | 31          | 30          | 28          |
|  | Long-term receivables                             |      | 731         | 617         | 655         |
| Current assets:         Inventories         11,258         10,252         11,377           Derivatives         971         1,677         2,198         8           Tax receivables         972         28         8           Accounts receivable         5,313         4,062         3,522           Contract assets         9,451         9,900         13,792           Other receivables         655         899         74           Other receivables         655         899         74           Other receivables         962         979         1,098           Short-term investments         7,861         8,104         5,341           Liquid assets         11         1,461         2,273         1,411           Total current assets         8,004         38,174         39,557           Total ASSETS         60,918         60,568         61,367           SHAREHOLDERS' EQUITY AND LIABILITIES         22,188         21,466         21,396           Shareholders' equity         22,188         21,466         21,396           Parent Company's shareholders' interest         22,188         21,466         21,396           Long-term liabilities         2,062         2,095         2,1   | Deferred tax assets                               |      | 264         | 231         | 208         |
| Inventories  | Total fixed assets                                |      | 22,914      | 22,394      | 21,810      |
| Derivatives         971         1,677         2,185           Accounts receivables         72         28         81           Accounts receivable         5,313         4,062         3,525           Contract assets         9,451         9,900         13,792           Cher receivables         655         899         74,525           Prepaid expenses and accrued income         962         979         1,098           Short-term investments         7,861         8,104         5,341           Liquid assets         11         1,461         2,273         1,411           Total current assets         38,004         38,174         39,557           TOTAL ASSETS         60,918         60,568         61,367           SHAREHOLDERS'EQUITY AND LIABILITIES         STATE of the company's shareholders' interest         22,188         21,466         21,398           Non-controlling interest         22,188         21,466         21,398         21,466         21,398           Long-term lease liabilities         2,062         2,095         2,198         21,660         21,986         21,960         2,196         21,960         2,196         2,196         2,196         2,196         2,196         2,196         2,196  | Current assets:                                   |      |             |             |             |
| Tax receivables         72         28         8           Accounts receivable         5,313         4,062         3,523           Contract assets         9,451         9,000         13,732           Other receivables         655         899         742           Prepaid expenses and accrued income         962         979         1,085           Short-term investments         7,861         8,104         5,344           Liquid assets         11         1,461         2,273         1,411           Total current assets         60,918         60,568         61,367           SHAREHOLDERS' EQUITY AND LIABILITIES         2,188         2,146         21,388           Shareholders' equity:         22,188         21,464         21,398           Non-controlling interest         22,188         21,464         21,586           Total shareholders' equity         22,418         21,644         21,586           Total prime lease liabilities         2,092         178         26,565           Long-term lease liabilities         8         5,245         5,291         8,011         21,644         21,666           Cher liabilities         8         5,245         5,291         8,011         24,666   | Inventories                                       |      | 11,258      | 10,252      | 11,372      |
| Accounts receivable         5,313         4,062         3,522           Contract assets         9,451         9,900         13,792           Other receivables         655         899         7,45           Prepaid expenses and accrued income         962         979         1,085           Short-term investments         11         1,461         2,273         1,411           Total current assets         38,004         38,174         39,557           TOTAL ASSETS         60,918         60,568         61,367           SHAREHOLDERS' EQUITY AND LIABILITIES         Strate-Incorpany's shareholders' interest         22,188         21,466         21,398           Parent Company's shareholders' interest         22,188         21,466         21,398           Non-controlling interest         22,188         21,466         21,398           Long-term liabilities         8         5,245         5,291         8,016           Chop-quern liabilities         8         5,245         5,291  | Derivatives                                       |      | 971         | 1,677       | 2,199       |
| Contract assets         9,451         9,900         13,792           Other receivables         655         899         74           Prepaid expenses and accrued income         962         979         1,092           Short-term investments         7,861         8,104         5,341           Liquid assets         11         1,461         2,273         1,411           Total current assets         80,918         60,58         61,567           TOTAL ASSETS         60,918         60,58         61,367           SHAREHOLDERS' EQUITY AND LIABILITIES         3         21,466         21,398           Shareholders' equity:         22,188         21,466         21,398           Non-controlling interest         230         178         266           Total shareholders' equity         22,18         21,646         21,398           Non-controlling interest         230         178         266           Long-term lease liabilities         2062         2,095         2,196           Cher labilities         8         5,245         5,291         8,016           Provisions for pensions         13         6,144         6,45         5,270           Other jamp labilities         4         7 </td <td>Tax receivables</td> <td></td> <td>72</td> <td>28</td> <td>81</td>                          | Tax receivables                                   |      | 72          | 28          | 81          |
| Other receivables         655         899         745           Prepaid expenses and accrued income         962         979         1.096           Short-term investments         7,881         8,104         5,345           Liquid assets         11         1,461         2,273         1,411           Total current assets         38,004         38,174         39,557           TOTAL ASSETS         60,918         60,568         61,367           SHAREHOLDERS' EQUITY AND LIABILITIES         Shareholders' equity         22,188         21,466         21,398           Parent Company's shareholders' interest         22,188         21,466         21,398           Non-controlling interest         22,188         21,466         21,398           Long-term liabilities         2,062         2,095         2,194           Confered insilities         8         5,245         5,291         8,011           Other provisions         2,286         2,197         1,244   | Accounts receivable                               |      | 5,313       | 4,062       | 3,523       |
| Prepaid expenses and accrued income         962         979         1,095           Short-term investments         7,861         8,104         5,341           Liquid assets         11         1,461         2,273         1,411           Total current assets         38,004         38,174         39,557           TOTAL ASSETS         60,918         60,568         61,367           SHAREHOLDERS'EQUITY AND LIABILITIES           Shareholders' equity:         22,188         21,466         21,398           Non-controlling interest         220         178         266           Total shareholders' equity         22,418         21,466         21,398           Non-controlling interest         200         178         266           Total shareholders' equity         22,418         21,464         21,560           Long-term liabilities:         200         2095         21,995           Contract miliabilities         8         5,245         5,291         8,196           Other Inabilities         8         5,245         5,291         8,196           Other Inabilities         8         5,245         5,291         8,196           Total long-term liabilities         47  | Contract assets                                   |      | 9,451       | 9,900       | 13,792      |
| Short-term investments         7,861         8,104         5,341           Liquid assets         11         1,461         2,273         1,411           Total current assets         38,004         38,174         39,557           TOTAL ASSETS         60,918         60,568         61,367           Shareholders' equity:           Shareholders' equity:           Parent Company's shareholders' interest         22,188         21,466         21,398           Non-controlling interest         230         178         262           Total shareholders' equity         22,418         21,644         21,666           Long-term labelities         2,062         2,095         2,196           Chorg-term liabilities         8         5,245         5,291         8,017           Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other provisions for pensions         13         6,144         6,445         5,277           Other provisions         2,268         2,197         1,241           Deferred tax liabilities         47         56         155           Total congressions         48         1,369         2,168         933 <td>Other receivables</td> <td></td> <td>655</td> <td>899</td> <td>743</td>                                  | Other receivables                                 |      | 655         | 899         | 743         |
| Liquid assets         11         1,461         2,273         1,411           Total current assets         38,004         38,174         39,557           TOTAL ASSETS         60,918         60,568         61,367           SHAREHOLDERS' EQUITY AND LIABILITIES           Shareholders' equity:         22,188         21,466         21,398           Non-controlling interest         230         178         266           Total shareholders' equity         22,418         21,644         21,660           Long-term lease liabilities         2,062         2,095         2,196           Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other Industries         8         5,245         5,291         8,017           Other provisions for pensions         13         6,144         6,445         5,270           Other provisions         2,268         2,197         1,241           Deferred tax liabilities         47         56         150           Total long-term liabilities         447         444         444           Other short-term interest-bearing liabilities         8         1,369         2,168         9,37 <t< td=""><td>Prepaid expenses and accrued income</td><td></td><td>962</td><td>979</td><td>1,095</td></t<>           | Prepaid expenses and accrued income               |      | 962         | 979         | 1,095       |
| Total current assets         38,004         38,174         39,557           TOTAL ASSETS         60,918         60,568         61,367           SHAREHOLDERS' EQUITY AND LIABILITIES         Shareholders' equity:           Parent Company's shareholders' interest         22,188         21,466         21,398           Non-controlling interest         230         178         262           Total shareholders' equity         22,418         21,466         21,398           Non-controlling interest         230         178         262           Total shareholders' equity         22,418         21,466         21,398           Non-controlling interest         230         178         262           Total Inapiterm liabilities         2,062         2,095         2,196           Other prometions of pensions         13         6,144         6,445         5,277           Other provisions         13         6,144         6,445         5,277           Other provisions         15,848         16,184         17,038           Total long-term liabilities         47         56         15           Total long-term liabilities         447         444         444           Other short-term interest-bearing liabilities  | Short-term investments                            |      |             | 8,104       | 5,341       |
| TOTAL ASSETS         60,918         60,568         61,367           SHAREHOLDERS' EQUITY AND LIABILITIES         Shareholders' equity:         22,188         21,466         21,396           Non-controlling interest         23,00         178         26           Total shareholders' equity         22,418         21,644         21,666           Long-term liabilities:         2,062         2,095         2,196           Long-term lease liabilities         8         5,245         5,291         8,017           Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other liabilities         8         5,245         5,291         8,017         146           Other liabilities         8         1,44         6,445         5,270         1,247         1,66         1,57         1,64         1,645         5,270         1,64         1,644         5,270         1,64         1,644         5,270         1,64         1,645         5,270         1,64         1,64         5,270         1,64         1,64         1,64         5,270         1,64         1,64         1,64         1,70         3,64         1,70         3,64         1,70         3,64         1,70         3,64   | Liquid assets                                     | 11   | 1,461       | 2,273       | 1,411       |
| SHAREHOLDERS' EQUITY AND LIABILITIES         Shareholders' equity:       22,188       21,466       21,398         Non-controlling interest       220       178       26         Total shareholders' equity       22,418       21,644       21,646       21,398         Long-term liabilities:       2,062       2,095       2,196         Other long-term liabilities       8       5,245       5,291       8,017         Other liabilities       8       5,245       5,291       8,017         Other liabilities       8       5,245       5,291       8,017         Other provisions for pensions       13       6,144       6,445       5,291       8,017         Other provisions       15,848       16,144       6,445       5,297       1,244         Other liabilities       1,364       4,47       4,47       4,47       4,47       4,44       4,44       4,44 </td <td>Total current assets</td> <td></td> <td>38,004</td> <td>38,174</td> <td>39,557</td>  | Total current assets                              |      | 38,004      | 38,174      | 39,557      |
| Shareholders' equity:         22,188         21,466         21,398           Non-controlling interest         230         178         262           Total shareholders' equity         22,418         21,644         21,666           Long-term liabilities:         2,062         2,095         2,196           Corporterm lease liabilities         8         5,245         5,291         8,017           Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other provisions for pensions         13         6,144         6,445         5,270           Other provisions         2,268         2,197         1,244           Deferred tax liabilities         47         56         150           Total long-term liabilities         447         444         444           Other short-term lease liabilities         447         444         444           Other short-term interest-bearing liabilities         8         1,369         2,168         93           Contract liabilities         8         1,369         2,168         93         2,268         2,270         2,268   | TOTAL ASSETS                                      |      | 60,918      | 60,568      | 61,367      |
| Parent Company's shareholders' interest         22,188         21,466         21,398           Non-controlling interest         230         178         262           Total shareholders' equity         22,418         21,644         21,666           Long-term liabilities:         2,062         2,095         2,194           Cother long-term interest-bearing liabilities         8         5,245         5,291         8,016           Other liabilities         8         5,245         5,291         8,016           Provisions for pensions         13         6,144         6,445         5,270           Other provisions         13         6,144         6,445         5,270           Deferred tax liabilities         47         56         15,00           Total long-term liabilities         47         56         15,00           Current liabilities         447         444         444           Other short-term interest-bearing liabilities         8         1,369         2,168         9,37           Contract liabilities         8         1,369         2,168         9,37           Accounts payable         2,894         3,302         3,210           Derivatives         772         965         3,063 <td>SHAREHOLDERS' EQUITY AND LIABILITIES</td> <td></td> <td></td> <td></td> <td></td> | SHAREHOLDERS' EQUITY AND LIABILITIES              |      |             |             |             |
| Non-controlling interest         230         178         262           Total shareholders' equity         22,418         21,644         21,660           Long-term liabilities:         2,062         2,095         2,194           Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other liabilities         8         5,245         5,291         8,017           Other liabilities         8         5,245         5,291         8,017           Other provisions for pensions         13         6,144         6,455         5,270           Other provisions         2,268         2,197         1,244           Deferred tax liabilities         47         56         150           Total long-term liabilities         47         56         150           Total short-term lease liabilities         47         444         441           Other short-term interest-bearing liabilities         8         1,369         2,168         937           Contract liabilities         8         1,369         2,168         937           Contract liabilities         8         1,369         2,168         9,302           Total current liabilities         1,417         42 </td <td>Shareholders' equity:</td> <td></td> <td></td> <td></td> <td></td>         | Shareholders' equity:                             |      |             |             |             |
| Total shareholders' equity         22,418         21,644         21,660           Long-term liabilities:         2,062         2,095         2,194           Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other long-term interest-bearing liabilities         82         100         166           Provisions for pensions         13         6,144         6,445         5,277           Other provisions         2,268         2,197         1,241           Deferred tax liabilities         47         56         15           Total long-term liabilities         15,848         16,184         17,038           Current liabilities:         3         1,447         444         441           Other short-term interest-bearing liabilities         47         444         441           Other short-term interest-bearing liabilities         8         1,369         2,168         937           Accounts payable         8,982         8,409         8,077           Accounts payable         2,894         3,002         3,214           Derivatives         772         965         3,06           Tax liabilities         411         778         575  | Parent Company's shareholders' interest           |      | 22,188      | 21,466      | 21,398      |
| Long-term liabilities:         2,062         2,095         2,194           Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other liabilities         82         100         166           Provisions for pensions         13         6,144         6,445         5,270           Other provisions         2,268         2,197         1,241           Deferred tax liabilities         47         56         150           Total long-term liabilities         15,848         16,184         17,038           Current liabilities:         447         444         441           Current liabilities         8         1,369         2,168         937           Accounts pont-term interest-bearing liabilities         8         1,369         2,168         937           Accounts payable         8,982         8,409         8,077           Accounts payable         2,894         3,302         3,210           Derivatives         772         965         3,063           Tax liabilities         411         778         575           Accrued expenses and deferred income         6,866         5,939         5,647           Provisions         764 <td>Non-controlling interest</td> <td></td> <td>230</td> <td>178</td> <td>262</td>                     | Non-controlling interest                          |      | 230         | 178         | 262         |
| Long-term lease liabilities         2,062         2,095         2,194           Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other liabilities         82         100         166           Provisions for pensions         13         6,144         6,445         5,270           Other provisions         2,268         2,197         1,244           Deferred tax liabilities         47         56         150           Total long-term liabilities         15,848         16,184         17,038           Current liabilities         8         1,369         2,168         937           Short-term lease liabilities         8         1,369         2,168         937           Contract liabilities         8,982         8,409         8,077           Accounts payable         2,894         3,302         3,210           Derivatives         772         965         3,063           Tax liabilities         417         42         63           Other liabilities         411         778         575           Tax liabilities         6,866         5,939         5,647           Other liabilities         6,866         5,939   | Total shareholders' equity                        |      | 22,418      | 21,644      | 21,660      |
| Other long-term interest-bearing liabilities         8         5,245         5,291         8,017           Other liabilities         82         100         166           Provisions for pensions         13         6,144         6,445         5,270           Other provisions         2,268         2,197         1,241           Deferred tax liabilities         47         56         150           Total long-term liabilities         15,848         16,184         17,038           Current liabilities         447         444         441           Other short-term lease liabilities         447         444         441           Other short-term interest-bearing liabilities         8         1,369         2,168         937           Contract liabilities         8,982         8,409         8,077           Accounts payable         2,894         3,302         3,210           Derivatives         772         965         3,063           Tax liabilities         411         778         575           Accrued expenses and deferred income         6,866         5,939         5,647           Provisions         764         693         656           Total liabilities         3   | Long-term liabilities:                            |      |             |             |             |
| Other liabilities         82         100         166           Provisions for pensions         13         6,144         6,445         5,270           Other provisions         2,268         2,197         1,241           Deferred tax liabilities         47         56         150           Total long-term liabilities         15,848         16,184         17,038           Current liabilities:         Short-term lease liabilities         447         444         441           Other short-term interest-bearing liabilities         8         1,369         2,168         937           Contract liabilities         8,982         8,409         8,077           Accounts payable         2,894         3,302         3,210           Derivatives         772         965         3,063           Tox liabilities         411         778         575           Accrued expenses and deferred income         6,866         5,939         5,647           Provisions         764         693         656           Total current liabilities         38,500         38,924         39,707  | Long-term lease liabilities                       |      | 2,062       | 2,095       | 2,194       |
| Provisions for pensions         13         6,144         6,445         5,270           Other provisions         2,268         2,197         1,241           Deferred tax liabilities         47         56         150           Total long-term liabilities           Current liabilities           Short-term lease liabilities         447         444         441           Other short-term interest-bearing liabilities         8         1,369         2,168         937           Accounts payable         8,982         8,409         8,077           Accounts payable         2,894         3,302         3,216           Derivatives         772         965         3,063           Tax liabilities         411         778         575           Accrued expenses and deferred income         6,866         5,939         5,647           Provisions         764         693         656           Total current liabilities         22,652         22,740         22,669           Total liabilities         38,500         38,924         39,707  | Other long-term interest-bearing liabilities      | 8    | 5,245       | 5,291       | 8,017       |
| Other provisions       2,268       2,197       1,241         Deferred tax liabilities       47       56       150         Total long-term liabilities         Current liabilities:         Short-term lease liabilities       447       444       441         Other short-term interest-bearing liabilities       8       1,369       2,168       937         Contract liabilities       8,982       8,409       8,077         Accounts payable       2,894       3,302       3,210         Derivatives       772       965       3,063         Tax liabilities       147       42       63         Other liabilities       411       778       575         Accrued expenses and deferred income       6,866       5,939       5,647         Provisions       764       693       656         Total current liabilities       22,652       22,740       22,669         Total liabilities       38,500       38,924       39,707  | Other liabilities                                 |      | 82          | 100         | 166         |
| Deferred tax liabilities         47         56         150           Total long-term liabilities         15,848         16,184         17,038           Current liabilities:         Short-term lease liabilities         447         444         441           Other short-term interest-bearing liabilities         8         1,369         2,168         937           Contract liabilities         8,982         8,409         8,077           Accounts payable         2,894         3,302         3,210           Derivatives         772         965         3,063           Tax liabilities         147         42         63           Other liabilities         411         778         575           Accrued expenses and deferred income         6,866         5,939         5,647           Provisions         764         693         656           Total current liabilities         22,652         22,740         22,658           Total liabilities         38,500         38,924         39,707  | Provisions for pensions                           | 13   | 6,144       | 6,445       | 5,270       |
| Total long-term liabilities         15,848         16,184         17,038           Current liabilities:         Short-term lease liabilities         447         444         441           Other short-term interest-bearing liabilities         8         1,369         2,168         937           Contract liabilities         8,982         8,409         8,077           Accounts payable         2,894         3,302         3,210           Derivatives         772         965         3,063           Tax liabilities         147         42         63           Other liabilities         411         778         575           Accrued expenses and deferred income         6,866         5,939         5,647           Provisions         764         693         656           Total current liabilities         22,652         22,740         22,669           Total liabilities         38,500         38,924         39,707   | Other provisions                                  |      | 2,268       | 2,197       | 1,241       |
| Current liabilities:       447       444       441         Other short-term interest-bearing liabilities       8       1,369       2,168       937         Contract liabilities       8,982       8,409       8,077         Accounts payable       2,894       3,302       3,210         Derivatives       772       965       3,063         Tax liabilities       147       42       63         Other liabilities       411       778       575         Accrued expenses and deferred income       6,866       5,939       5,647         Provisions       764       693       656         Total current liabilities       22,652       22,740       22,668         Total liabilities       38,500       38,924       39,707   | Deferred tax liabilities                          |      | 47          | 56          | 150         |
| Short-term lease liabilities       447       444       441         Other short-term interest-bearing liabilities       8       1,369       2,168       937         Contract liabilities       8,982       8,409       8,077         Accounts payable       2,894       3,302       3,210         Derivatives       772       965       3,063         Tax liabilities       147       42       63         Other liabilities       411       778       575         Accrued expenses and deferred income       6,866       5,939       5,647         Provisions       764       693       656         Total current liabilities       22,652       22,740       22,669         Total liabilities       38,500       38,924       39,707   | Total long-term liabilities                       |      | 15,848      | 16,184      | 17,038      |
| Other short-term interest-bearing liabilities       8       1,369       2,168       937         Contract liabilities       8,982       8,409       8,077         Accounts payable       2,894       3,302       3,210         Derivatives       772       965       3,063         Tax liabilities       147       42       63         Other liabilities       411       778       575         Accrued expenses and deferred income       6,866       5,939       5,647         Provisions       764       693       656         Total current liabilities       22,652       22,740       22,669         Total liabilities       38,500       38,924       39,707  | Current liabilities:                              |      |             |             |             |
| Contract liabilities       8,982       8,409       8,077         Accounts payable       2,894       3,302       3,210         Derivatives       772       965       3,063         Tax liabilities       147       42       63         Other liabilities       411       778       575         Accrued expenses and deferred income       6,866       5,939       5,647         Provisions       764       693       656         Total current liabilities       22,652       22,740       22,669         Total liabilities       38,500       38,924       39,707  | Short-term lease liabilities                      |      | 447         | 444         | 441         |
| Accounts payable       2,894       3,302       3,210         Derivatives       772       965       3,063         Tax liabilities       147       42       63         Other liabilities       411       778       575         Accrued expenses and deferred income       6,866       5,939       5,647         Provisions       764       693       656         Total current liabilities       22,652       22,740       22,669         Total liabilities       38,500       38,924       39,707   | Other short-term interest-bearing liabilities     | 8    | 1,369       | 2,168       | 937         |
| Derivatives         772         965         3,063           Tax liabilities         147         42         63           Other liabilities         411         778         575           Accrued expenses and deferred income         6,866         5,939         5,647           Provisions         764         693         656           Total current liabilities         22,652         22,740         22,669           Total liabilities         38,500         38,924         39,707  | Contract liabilities                              |      | 8,982       | 8,409       | 8,077       |
| Tax liabilities       147       42       63         Other liabilities       411       778       575         Accrued expenses and deferred income       6,866       5,939       5,647         Provisions       764       693       656         Total current liabilities       22,652       22,740       22,669         Total liabilities       38,500       38,924       39,707  | Accounts payable                                  |      | 2,894       | 3,302       | 3,210       |
| Other liabilities       411       778       575         Accrued expenses and deferred income       6,866       5,939       5,647         Provisions       764       693       656         Total current liabilities       22,652       22,740       22,669         Total liabilities       38,500       38,924       39,707  | Derivatives                                       |      | 772         | 965         | 3,063       |
| Accrued expenses and deferred income       6,866       5,939       5,647         Provisions       764       693       656         Total current liabilities       22,652       22,740       22,669         Total liabilities       38,500       38,924       39,707  | Tax liabilities                                   |      | 147         | 42          | 63          |
| Provisions         764         693         656           Total current liabilities         22,652         22,740         22,669           Total liabilities         38,500         38,924         39,707   | Other liabilities                                 |      | 411         | 778         | 575         |
| Total current liabilities         22,652         22,740         22,669           Total liabilities         38,500         38,924         39,707  | Accrued expenses and deferred income              |      | 6,866       | 5,939       | 5,647       |
| Total liabilities 38,500 38,924 39,707   | Provisions  |      | 764         | 693         | 656         |
|  | Total current liabilities                         |      | 22,652      | 22,740      | 22,669      |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES 60,918 60,568 61.367  | Total liabilities                                 |      | 38,500      | 38,924      | 39,707      |
|  | TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES        |      | 60,918      | 60,568      | 61,367      |

# Consolidated statement of changes in equity

| MSEK   | Capital<br>stock | Other<br>capital<br>contri-<br>butions | Net result<br>of cash<br>flow<br>hedges | Translation reserve | Revaluation<br>reserve | Retained<br>earnings | Total parent<br>company's<br>shareholders'<br>interest | Non-<br>controlling<br>interest | Total<br>shareholders'<br>equity |
|--|------------------|--|---|---------------------|------------------------|----------------------|--|---------------------------------|----------------------------------|
| Opening balance, 1 January 2020                                  | 2,174            | 6,099                                  | -228                                    | 651                 | 11                     | 11,828               | 20,535   | 274                             | 20,809                           |
| Net comprehensive income/loss for the period January-March 2020  |                  |  | -107                                    | 83                  |                        | 844                  | 820  | -13                             | 807                              |
| Transactions with shareholders:                                  |                  |  |   |                     |                        |                      |  |                                 |                                  |
| Share matching plan  |                  |  |   |                     |                        | 44                   | 44   |                                 | 44                               |
| Acquisition and sale of non-controlling interest                 |                  |  |   |                     |                        | -1                   | -1   | 1                               | -                                |
| Closing balance,<br>31 March 2020                                | 2,174            | 6,099                                  | -335                                    | 734                 | 11                     | 12,715               | 21,398   | 262                             | 21,660                           |
| Net comprehensive income/loss for the period April-December 2020 |                  |  | 793                                     | -718                |                        | 31                   | 106  | 6                               | 112                              |
| Reallocation of revaluation reserve                              |                  |  |   |                     | -11                    | 11                   |  |                                 |                                  |
| Transactions with shareholders:                                  |                  |  |   |                     |                        |                      |  |                                 |                                  |
| Repurchase of shares   |                  |  |   |                     |                        | -242                 | -242   |                                 | -242                             |
| Share matching plan  |                  |  |   |                     |                        | 143                  | 143  |                                 | 143                              |
| Dividend   |                  |  |   |                     |                        |                      |  | -9                              | -9                               |
| Acquisition and sale of non-controlling interest                 |                  |  |   |                     |                        | 61                   | 61   | -81                             | -20                              |
| Closing balance,   |                  |  |   |                     |                        |                      |  |                                 |                                  |
| 31 December 2020   | 2,174            | 6,099                                  | 458                                     | 16                  | -                      | 12,719               | 21,466   | 178                             | 21,644                           |
| Opening balance, 1 January 2021                                  | 2,174            | 6,099                                  | 458                                     | 16                  | -                      | 12,719               | 21,466   | 178                             | 21,644                           |
| Net comprehensive income/loss for the period                     |                  |  | -356                                    | 301                 |                        | 716                  | 661  | 10                              | 671                              |
| Transactions with shareholders:                                  |                  |  |   |                     |                        |                      |  |                                 |                                  |
| Share matching plan Acquisition and sale of non-controlling      |                  |  |   |                     |                        | 42                   | 42   |                                 | 42                               |
| interest   |                  |  |   |                     |                        | 19                   | 19   | 42                              | 61                               |
| Closing balance,<br>31 March 2021                                | 2,174            | 6,099                                  | 102                                     | 317                 | -                      | 13,496               | 22,188   | 230                             | 22,418                           |

# Consolidated statement of cash flows

| MSEK Note  | Jan-Mar 2021 | Jan-Mar 2020 | Full Year 2020 |
|--|--------------|--------------|----------------|
| Operating activities:  |              |              |                |
| Income after financial items   | 505          | 442          | 1,112          |
| Adjustments for items not affecting cash flows                           | 832          | 448          | 2,033          |
| Dividend from associated companies and joint ventures                    | -            | 2            | 63             |
| Income tax paid  | -66          | -90          | -144           |
| Cash flow from operating activities before changes in working capital    | 1,271        | 802          | 3,064          |
| Cash flow from changes in working capital:                               |              |              |                |
| Contract assets and liabilities  | 1,016        | -2,365       | 1,704          |
| Inventories  | -958         | -901         | 95             |
| Other current receivables  | -749         | 1,869        | 805            |
| Other current liabilities  | 92           | -103         | 468            |
| Provisions   | -138         | -115         | -336           |
| Cash flow from operating activities                                      | 534          | -813         | 5,800          |
| Investing activities:  |              |              |                |
| Capitalised development costs  | -261         | -361         | -1,353         |
| Investments in other intangible fixed assets                             | -81          | -67          | -269           |
| Investments in tangible fixed assets                                     | -342         | -374         | -1,269         |
| Sales and disposals of tangible fixed assets                             | 1            | 4            | 23             |
| Investments in and sale of short-term investments                        | 231          | 420          | -2,312         |
| Investments in financial assets, associated companies and joint ventures | -25          | -51          | -97            |
| Sale of financial assets, associated companies and joint ventures        | -            | 21           | 1,110          |
| Investments in operations  | -20          | -            | -4             |
| Sale of subsidiaries   | 19           | -            | 169            |
| Cash flow from investing activities                                      | -478         | -408         | -4,002         |
| Financing activities:  |              |              |                |
| Repayments of loans  | -853         | -1,275       | -3,077         |
| Amortisation of lease liabilities  | -113         | -109         | -437           |
| Raising of loans   | 4            | 2,328        | 2,728          |
| Repurchase of shares   | -            | -            | -242           |
| Dividend paid to non-controlling interest                                | -            | -            | -12            |
| Transactions with non-controlling interest                               | 62           | -1           | -85            |
| Cash flow from financing activities                                      | -900         | 943          | -1,125         |
| Cash flow for the period   | -844         | -278         | 673            |
| Liquid assets at the beginning of the period                             | 2,273        | 1,687        | 1,687          |
| Exchange rate difference in liquid assets                                | 32           | 2            | -87            |
| Liquid assets at end of period 11  | 1,461        | 1,411        | 2,273          |

# Quarterly consolidated income statement

| MSEK   | Q1 2021     | Q4 2020     | Q3 2020     | Q2 2020     | Q1 2020     | Q4 2019     | Q3 2019     | Q2 2019     |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Sales  | 9,088       | 12,491      | 6,064       | 8,836       | 8,040       | 10,578      | 7,914       | 8,445       |
| Cost of goods sold                                   | -7,154      | -10,352     | -6,238      | -7,005      | -6,160      | -8,009      | -6,236      | -6,508      |
| Gross income   | 1,934       | 2,139       | -174        | 1,831       | 1,880       | 2,569       | 1,678       | 1,937       |
| Gross margin, %                                      | 21.3        | 17.1        | -2.9        | 20.7        | 23.4        | 24.3        | 21.2        | 22.9        |
| Other operating income                               | 22          | 102         | 1,103       | 67          | 19          | 81          | 24          | 94          |
| Marketing expenses                                   | -553        | -629        | -492        | -579        | -639        | -742        | -589        | -658        |
| Administrative expenses                              | -336        | -336        | -348        | -360        | -365        | -385        | -338        | -391        |
| Research and development costs                       | -406        | -441        | -264        | -317        | -309        | -325        | -248        | -300        |
| Other operating expenses                             | -52         | -23         | -359        | 5           | -16         | -69         | 11          | -18         |
| Share of income in associated companies              |             |             |             |             |             |             |             |             |
| and joint ventures                                   | -12         | -46         | -129        | 5           | -10         | 69          | -20         | -34         |
| Operating income (EBIT) <sup>1)</sup>                | 597         | 766         | -663        | 652         | 560         | 1,198       | 518         | 630         |
| Operating margin, %                                  | 6.6         | 6.1         | -10.9       | 7.4         | 7.0         | 11.3        | 6.5         | 7.5         |
| Financial income                                     | 63          | 94          | 37          | 39          | 60          | 35          | 77          | 32          |
| Financial expenses                                   | -155        | -142        | -94         | -19         | -178        | -100        | -195        | -98         |
| Net financial items                                  | -92         | -48         | -57         | 20          | -118        | -65         | -118        | -66         |
| Income before taxes                                  | 505         | 718         | -720        | 672         | 442         | 1,133       | 400         | 564         |
| Taxes  | -109        | -115        | 349         | -154        | -100        | -229        | -105        | -135        |
| Net income for the period                            | 396         | 603         | -371        | 518         | 342         | 904         | 295         | 429         |
| of which Parent Company's shareholders' interest     | 392         | 598         | -380        | 521         | 334         | 883         | 269         | 433         |
| of which non-controlling interest                    | 4           | 5           | 9           | -3          | 8           | 21          | 26          | -4          |
| Earnings per share before dilution, SEK 2)           | 2.96        | 4.50        | -2.85       | 3.91        | 2.51        | 6.63        | 2.02        | 3.24        |
| Earnings per share after dilution, SEK <sup>3)</sup> | 2.94        | 4.48        | -2.83       | 3.90        | 2.50        | 6.60        | 2.01        | 3.23        |
| Of which depreciation/amortisation and write-downs   | -469        | -463        | -349        | -352        | -354        | -365        | -331        | -344        |
| 2) Average number of shares before dilution          | 132,321,807 | 132,762,787 | 133,226,313 | 133,087,362 | 132,963,482 | 132,875,322 | 133,103,705 | 133,476,269 |
| 3) Average number of shares after dilution           | 133,213,468 | 133,553,781 | 134,048,466 | 133,625,118 | 133,701,893 | 133,553,690 | 133,702,351 | 134,039,937 |

# Quarterly consolidated statement of comprehensive income

| MSEK   | Q1 2021 | Q4 2020 | Q3 2020 | Q2 2020 | Q1 2020 | Q4 2019 | Q3 2019 | Q2 2019 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|
| Net income for the period                                  | 396     | 603     | -371    | 518     | 342     | 904     | 295     | 429     |
| Other comprehensive income/loss:                           |         |         |         |         |         |         |         |         |
| Items that will not be reversed in the income statement:   |         |         |         |         |         |         |         |         |
| Revaluation of net pension obligations                     | 408     | 326     | -514    | -706    | 642     | 757     | -649    | -1,130  |
| Tax attributable to revaluation of net pension obligations | -84     | -65     | 106     | 145     | -132    | -158    | 134     | 232     |
| Total  | 324     | 261     | -408    | -561    | 510     | 599     | -515    | -898    |
| Items that may be reversed in the income statement:        |         |         |         |         |         |         |         |         |
| Translation differences                                    | 307     | -293    | -141    | -301    | 72      | -167    | 177     | 29      |
| Net gain/loss on cash flow hedges                          | -462    | 819     | -54     | 254     | -151    | 216     | -110    | 133     |
| Tax attributable to net gain/loss on cash flow hedges      | 106     | -166    | 4       | -52     | 34      | -45     | 23      | -31     |
| Total  | -49     | 360     | -191    | -99     | -45     | 4       | 90      | 131     |
| Other comprehensive income/loss for the period             | 275     | 621     | -599    | -660    | 465     | 603     | -425    | -767    |
| Net comprehensive income/loss for the period               | 671     | 1,224   | -970    | -142    | 807     | 1,507   | -130    | -338    |
| of which Parent Company's shareholders' interest           | 661     | 1,213   | -976    | -131    | 820     | 1,484   | -158    | -342    |
| of which non-controlling interest                          | 10      | 11      | 6       | -11     | -13     | 23      | 28      | 4       |

# Key ratios by quarter

| MSEK  | Q1 2021          | Q4 2020       | Q3 2020        | Q2 2020          | Q1 2020         | Q4 2019     | Q3 2019     | Q2 2019     |
|---|------------------|---------------|----------------|------------------|-----------------|-------------|-------------|-------------|
| Equity/assets ratio, (%)  | 36.8             | 35.7          | 35.5           | 36.2             | 35.3            | 34.8        | 33.6        | 34.0        |
| Return on capital employed, % 3 <sup>3</sup>                            | 4.3              | 4.3           | 5.4            | 8.7              | 8.5             | 9.1         | 11.0        | 9.1         |
| Return on equity, % 3)  | 5.2              | 5.1           | 7.0            | 10.0             | 9.3             | 10.0        | 13.1        | 10.5        |
| Equity per share, SEK <sup>1)</sup> <sup>3)</sup>                       | 167.59           | 162.32        | 152.91         | 160.03           | 160.89          | 154.48      | 142.99      | 144.44      |
| Free cash flow, MSEK 3)   | -265             | 3,055         | 676            | 1,722            | -1,700          | 2,955       | -1,865      | -989        |
| Free cash flow per share after dilution, SEK 2) 3)                      | -1.99            | 22.87         | 5.04           | 12.89            | -12.71          | 22.13       | -13.95      | -7.38       |
| 1) Number of shares excluding treasury shares                           | 132,396,540      | 132,247,073   | 133,278,501    | 133,174,124      | 133,000,600     | 132,926,363 | 132,824,280 | 133,383,129 |
| 2) Average number of shares after dilution                              | 133,213,468      | 133,553,781   | 134,048,466    | 133,625,118      | 133,701,893     | 133,553,690 | 133,702,351 | 134,039,937 |
| 3) For more information and explanations regarding the usage of these k | ey ratios, pleas | e see saabgro | up.com, invest | or, financial da | ta, key ratios. |             |             |             |

Quarterly information per operating segment

| MSEK                             | Q1 2021 | Operating margin    | Q4 2020 | Operating<br>margin | Q3 2020 | Operating<br>margin | Q2 2020 | Operating<br>margir |
|----------------------------------|---------|---------------------|---------|---------------------|---------|---------------------|---------|---------------------|
| Sales                            |         |                     |         |                     |         |                     |         |                     |
| Aeronautics                      | 2,294   |                     | 2,594   |                     | 688     |                     | 2,054   |                     |
| Dynamics                         | 1,497   |                     | 2,695   |                     | 1,356   |                     | 1,744   |                     |
| Surveillance                     | 2,385   |                     | 2,540   |                     | 1,555   |                     | 2,065   |                     |
| Support and Services             | 1,457   |                     | 2,569   |                     | 1,289   |                     | 1,353   |                     |
| Industrial Products and Services | 1,302   |                     | 1,475   |                     | 1,400   |                     | 1,372   |                     |
| Kockums                          | 654     |                     | 876     |                     | 589     |                     | 756     |                     |
| Corporate/elimination            | -501    |                     | -258    |                     | -813    |                     | -508    |                     |
| Total                            | 9,088   |                     | 12,491  |                     | 6,064   |                     | 8,836   |                     |
| Operating income/loss            |         |                     |         |                     |         |                     |         |                     |
| Aeronautics                      | 158     | 6.9%                | 121     | 4.7%                | -951    | -138.2%             | 172     | 8.4%                |
| Dynamics                         | 153     | 10.2%               | 393     | 14.6%               | 107     | 7.9%                | 242     | 13.9%               |
| Surveillance                     | 223     | 9.4%                | 33      | 1.3%                | 91      | 5.9%                | 160     | 7.7%                |
| Support and Services             | 153     | 10.5%               | 323     | 12.6%               | 93      | 7.2%                | 164     | 12.1%               |
| Industrial Products and Services | 27      | 2.1%                | -340    | -23.1%              | -4      | -0.3%               | -81     | -5.9%               |
| Kockums                          | 27      | 4.1%                | 46      | 5.3%                | 22      | 3.7%                | 25      | 3.3%                |
| Corporate                        | -144    |                     | 190     |                     | -21     |                     | -30     |                     |
| Total                            | 597     | 6.6%                | 766     | 6.1%                | -663    | -10.9%              | 652     | 7.4%                |
| MSEK                             | Q1 2020 | Operating<br>margin | Q4 2019 | Operating<br>margin | Q3 2019 | Operating<br>margin | Q2 2019 | Operating<br>margin |
| Sales                            |         |                     |         |                     |         |                     |         |                     |
| Aeronautics                      | 1,971   |                     | 2,329   |                     | 1,794   |                     | 1,971   |                     |
| Dynamics                         | 1,118   |                     | 2,251   |                     | 960     |                     | 1,537   |                     |
| Surveillance                     | 1,728   |                     | 2,304   |                     | 1,876   |                     | 1,795   |                     |
| Support and Services             | 1,310   |                     | 1,654   |                     | 1,526   |                     | 1,292   |                     |
| Industrial Products and Services | 1,599   |                     | 1,933   |                     | 1,377   |                     | 1,672   |                     |
| Kockums                          | 806     |                     | 815     |                     | 690     |                     | 705     |                     |
| Corporate/elimination            | -492    |                     | -708    |                     | -309    |                     | -527    |                     |
| Total                            | 8,040   |                     | 10,578  |                     | 7,914   |                     | 8,445   |                     |
| Operating income/loss            |         |                     |         |                     |         |                     |         |                     |
| Aeronautics                      | 158     | 8.0%                | 192     | 8.2%                | 122     | 6.8%                | 166     | 8.4%                |
| Dynamics                         | 87      | 7.8%                | 419     | 18.6%               | 24      | 2.5%                | 160     | 10.4%               |
| Surveillance                     | 221     | 12.8%               | 361     | 15.7%               | 189     | 10.1%               | 213     | 11.9%               |
| Support and Services             | 131     | 10.0%               | 262     | 15.8%               | 158     | 10.4%               | 140     | 10.8%               |
| Industrial Products and Services | 27      | 1.7%                | 105     | 5.4%                | -7      | -0.5%               | 71      | 4.2%                |
| Kockums                          | 26      | 3.2%                | 36      | 4.4%                | 21      | 3.0%                | -3      | -0.4%               |
|                                  |         |                     |         |                     |         |                     |         |                     |
| Corporate                        | -90     |                     | -177    |                     | 11      |                     | -117    |                     |

# Multi-year overview

| MSEK  | 2020        | 2019        | 2018        | 2017        | 2016        |
|---|-------------|-------------|-------------|-------------|-------------|
| Order bookings  | 42,328      | 27,216      | 27,975      | 30,841      | 21,828      |
| Order backlog at 31 December                                    | 99,816      | 93,293      | 102,184     | 107,233     | 107,606     |
| Sales   | 35,431      | 35,433      | 33,156      | 31,666      | 28,631      |
| Sales in Sweden, %  | 36          | 37          | 41          | 42          | 43          |
| Sales in Europe excluding Sweden, %                             | 18          | 16          | 14          | 14          | 17          |
| Sales in North America, %                                       | 11          | 11          | 10          | 9           | 10          |
| Sales in Latin America, %                                       | 13          | 12          | 12          | 8           | 7           |
| Sales in Rest of the World, %                                   | 22          | 24          | 24          | 27          | 23          |
| Operating income (EBIT)   | 1,315       | 2,937       | 2,266       | 2,250       | 1,797       |
| Operating margin, %   | 3.7         | 8.3         | 6.8         | 7.1         | 6.3         |
| Adjusted operating income                                       | 2,738       | 2,937       | 2,564       | 2,250       | 1,797       |
| Adjusted operating margin, %                                    | 7.4         | 8.3         | 7.7         | 7.1         | 6.3         |
| Depreciation/amortisation and write-downs                       | 1,518       | 1,368       | 916         | 839         | 946         |
| EBITDA  | 2,833       | 4,305       | 3,182       | 3,089       | 2,743       |
| EBITDA margin, %  | 8.0         | 12.1        | 9.6         | 9.8         | 9.6         |
| Income after financial items                                    | 1,112       | 2,607       | 1,796       | 2,099       | 1,611       |
| Net income for the year   | 1,092       | 2,025       | 1,366       | 1,508       | 1,175       |
| Total assets  | 60,568      | 59,858      | 56,128      | 44,998      | 41,211      |
| Equity  | 21,644      | 20,809      | 19,633      | 14,285      | 13,301      |
| Free cash flow 1)   | 3,753       | -2,036      | -3,195      | 852         | 2,359       |
| Return on capital employed, % 1)                                | 4.3         | 9.1         | 8.7         | 10.5        | 8.9         |
| Return on equity, % 1)  | 5.1         | 10.0        | 8.1         | 10.9        | 9.0         |
| Equity/assets ratio, %  | 35.7        | 34.8        | 35.0        | 31.7        | 32.3        |
| Earnings per share before dilution, SEK 1)2)                    | 8.07        | 14.88       | 11.27       | 12.79       | 9.85        |
| Earnings per share after dilution, SEK 1121                     | 8.01        | 14.81       | 11.21       | 12.70       | 9.79        |
| Dividend per share, SEK   | 4.70        | -           | 4.50        | 5.50        | 5.25        |
| Equity per share, SEK 1)2)                                      | 162.32      | 154.48      | 145.43      | 121.86      | 114.17      |
| Number of employees at year-end                                 | 18,073      | 17,420      | 17,096      | 16,427      | 15,465      |
| Number of shares excluding treasury shares as of 31 December 2) | 132,247,073 | 132,926,363 | 133,482,880 | 115,685,451 | 115,232,495 |
| Average number of shares before dilution 2)                     | 133,009,986 | 133,245,360 | 116,467,822 | 115,444,915 | 114,971,098 |
| Average number of shares after dilution 2)                      | 133,877,141 | 133,929,292 | 117,144,915 | 116,310,466 | 115,775,275 |

<sup>1)</sup> For more information and explanations regarding the usage of these key ratios, please see saabgroup.com, investor, financial data, key ratios.

# Key ratios and goals

|                         | Long-term target | Jan-Mar 2021 | Jan-Mar 2020 | Full Year 2020 |
|-------------------------|------------------|--------------|--------------|----------------|
| Organic sales growth, % | 5                | 14           | -5           | 1              |
| Operating margin, %     | 10               | 6.6          | 7.0          | 3.7            |
| Equity/assets ratio, %  | 30               | 36.8         | 35.3         | 35.7           |

<sup>2)</sup> The average number of shares outstanding have for the comparative periods 2018-2015 been adjusted in accordance with IAS 33, Earnings per share, in accordance with the terms of the rights issue completed in 2018.

 $<sup>2017 \</sup> has \ been \ restated \ according \ to \ the \ accounting \ principles \ regarding \ revenue \ recognition \ (IFRS \ 15).$ 

## Parent company

The Parent Company includes units within the business areas Aeronautics, Surveillance, Support and Services, and Industrial Products and Services as well as one unit within Dynamics. Group staff and Group support are also included. A major part of the Group's operations is included in the Parent Company. Separate notes to the Parent Company's financial statements and a separate description of risks and uncertainties for the Parent Company have therefore not been included in this interim report.

## Parent company income statement

| MSEK                          | Jan-Mar 2021 | Jan-Mar 2020 | Full Year 2020 |
|-------------------------------|--------------|--------------|----------------|
| Sales                         | 6,032        | 5,182        | 21,986         |
| Cost of goods sold            | -4,874       | -4,053       | -19,518        |
| Gross income                  | 1,158        | 1,129        | 2,468          |
| Gross margin, %               | 19.2         | 21.8         | 11.2           |
| Operating income and expenses | -946         | -1,192       | -4,464         |
| Operating income (EBIT)       | 212          | -63          | -1,996         |
| Operating margin, %           | 3.5          | -1.2         | -9.1           |
| Financial income and expenses | 62           | -59          | 1,334          |
| Income after financial items  | 274          | -122         | -662           |
| Appropriations                | -            | -            | 309            |
| Income before taxes           | 274          | -122         | -353           |
| Taxes                         | -51          | 20           | 258            |
| Net income for the period     | 223          | -102         | -95            |

## Parent company balance sheet

| MSEK   | Note | 31 Mar 2021 | 31 Dec 2020 | 31 Mar 2020 |
|--|------|-------------|-------------|-------------|
| ASSETS   |      |             |             |             |
| Fixed assets:                                      |      |             |             |             |
| Intangible fixed assets                            |      | 825         | 780         | 684         |
| Tangible fixed assets                              |      | 4,256       | 4,183       | 4,076       |
| Financial fixed assets                             |      | 7,567       | 7,507       | 7,359       |
| Total fixed assets                                 |      | 12,648      | 12,470      | 12,119      |
| Current assets:                                    |      |             |             |             |
| Inventories  |      | 6,999       | 6,833       | 7,492       |
| Current receivables                                |      | 16,827      | 15,538      | 18,315      |
| Short term investments                             |      | 7,838       | 8,076       | 5,331       |
| Liquid assets                                      |      | 747         | 1,598       | 789         |
| Total current assets                               |      | 32,411      | 32,045      | 31,927      |
| TOTAL ASSETS                                       |      | 45,059      | 44,515      | 44,046      |
| SHAREHOLDERS' EQUITY AND LIABILITIES               |      |             |             |             |
| Equity:  |      |             |             |             |
| Restricted equity                                  |      | 3,373       | 3,373       | 3,380       |
| Unrestricted equity                                |      | 11,054      | 10,789      | 10,873      |
| Total shareholders' equity                         |      | 14,427      | 14,162      | 14,253      |
| Untaxed reserves, provisions and liabilities:      |      |             |             |             |
| Untaxed reserves                                   |      | 2,199       | 2,199       | 2,508       |
| Provisions   |      | 2,606       | 2,539       | 1,534       |
| Liabilities  | 8    | 25,827      | 25,615      | 25,751      |
| Total untaxed reserves, provisions and liabilities |      | 30,632      | 30,353      | 29,793      |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES         |      | 45,059      | 44,515      | 44,046      |

## LIQUIDITY, FINANCING, CAPITAL EXPENDITURES AND NUMBER OF EMPLOYEES

The Parent Company's net debt amounted to SEK 850 million as of 31 March 2021 compared to SEK 1,224 million as of 31 December 2020.

Investments in tangible fixed assets amounted to SEK 202 million (216). Investments in intangible assets amounted to SEK 79 million (57). At the end of the period, the Parent Company had 10,121 employees compared to 10,094 at the beginning of the year.

## Notes to the financial statements

## NOTE 1 CORPORATE INFORMATION

Saab AB (publ.), corporate identity no. 556036-0793, has its registered office in Linköping, Sweden. The company's head office is located at Olof Palmes gata 17, 5tr, SE-111 22 Stockholm, Sweden, telephone number +46-8-463 00 00. Saab's B shares are listed on Nasdaq Stockholm since 1998 and on the large cap list as of October 2006. The company's operations, including subsidiaries, associated companies and joint ventures, are described in the annual report 2020.

## NOTE 2 ACCOUNTING PRINCIPLES

The consolidated accounts for the first quarter 2021 have been prepared in accordance with IAS 34 Interim Reporting and the Annual Accounts Act. The Parent Company's accounts have been prepared in accordance with the Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2, Accounting for Legal Entities. The Group's and Parent Company's accounting principles are described on pages 108-109, and concerning significant income statement and balance sheet items in each note disclosure in the annual report 2020.

The interim report is condensed and does not contain all the information and disclosures in the annual report and should therefore be read together with the annual report 2020. All the information on pages 1-27 constitutes the interim report for the period 1 January – 31 March 2021.

The Group and the Parent Company use the accounting principles and calculation methods as described in the annual report 2020.

Important estimates and assumptions are disclosed in note 2 in the annual report 2020. As a consequence of Covid-19 has Saab during the first quarter 2021 analysed whether to revise the estimates and assumptions for these areas as well as measurements of financial instruments including impairment of accounts receivable and contract assets. This has not resulted in any significant adjustments.

## NOTE 3 SEGMENT REPORTING

Saab is a leading high-technology company, with its main operations in defence, aviation and civil security. Operations are primarily focused on well-defined areas in defence electronics, missile systems, and naval systems as well as military and commercial aviation. Saab is also active in technical services and maintenance. Saab has a strong position in Sweden and the main part of sales is generated in Europe. In addition, Saab has a local presence in Australia, the U.S., South Africa, and in other selected countries. Saab's operating and management structure is divided into six business areas, which are also operating segments: Aeronautics, Dynamics, Surveillance, Support and Services, Industrial Products and Services, and Kockums. In addition, Corporate comprises Group staff and departments, a minority portfolio containing Saab's ownership interests in companies in various stages of development as well as other operations outside the core operations.

The Group's operating segments recognise all lease contracts as operating leases.

## Aeronautics

Aeronautics is a world-leading manufacturer of innovative aerial systems and is engaged in development of military aviation technology. It also conducts long-term future studies of manned and unmanned aircraft as preparation for new systems and further development of existing products.

## Dynamics

Dynamics offers a market-leading product portfolio comprising ground combat weapons, missile systems, torpedoes, unmanned underwater vehicles, systems for training and simulation, signature management systems for armed forces around the world, and niche products for the civil and defence markets.

## Surveillance

Surveillance provides efficient solutions for safety and security, for surveillance and decision support, and for threat detection, location, and protection. The portfolio covers airborne, ground-based and naval radar, electronic warfare and combat systems and C4I solutions.

## **Support and Services**

Support and Services offers reliable, cost-efficient service and support for all of Saab's markets. This includes support solutions, technical

maintenance and logistics as well as products, solutions and services for military and civil missions.

## Industrial Products and Services

The business units within Industrial Products and Services are focused on mainly civilian customers.

#### Kockums

Kockums develops, delivers, and maintains world-class solutions for naval environments. Its portfolio includes submarines with the Stirling system for air independent propulsion, surface combatants, mine hunting systems and autonomous vessels. Kockums' unique competence is in signature management, impact strength and advanced stealth technology.

## Order bookings per operating segment

|                                  | Jan-Mar | Jan-Mar | Change, | Rolling   | Full Year |
|----------------------------------|---------|---------|---------|-----------|-----------|
| MSEK                             | 2021    | 2020    | %       | 12 Months | 2020      |
| Aeronautics                      | 868     | 371     | 134     | 2,522     | 2,025     |
| Dynamics                         | 1,079   | 1,284   | -16     | 9,026     | 9,231     |
| Surveillance                     | 1,320   | 1,093   | 21      | 14,155    | 13,928    |
| Support and Services             | 1,574   | 877     | 79      | 12,642    | 11,945    |
| Industrial Products and Services | 1,141   | 1,196   | -5      | 5,556     | 5,611     |
| Kockums                          | 452     | 490     | -8      | 1,763     | 1,801     |
| Corporate/elimination            | -563    | -488    |         | -2,288    | -2,213    |
| Total                            | 5,871   | 4,823   | 22      | 43,376    | 42,328    |

## Order bookings per region

| MSEK            | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Change,<br>% | Full Year<br>2020 |
|-----------------|-----------------|-----------------|--------------|-------------------|
| Sweden          | 3,610           | 2,000           | 81           | 12,903            |
| Rest of Europe  | 1,258           | 1,340           | -6           | 8,469             |
| North America   | 434             | 854             | -49          | 4,358             |
| Latin America   | 67              | 24              | 179          | 61                |
| Asia            | 213             | 402             | -47          | 12,863            |
| Africa          | 1               | 8               | -88          | -113              |
| Australia, etc. | 288             | 195             | 48           | 3,787             |
| Total           | 5,871           | 4,823           | 22           | 42,328            |

## Order backlog per operating segment

| MSEK                             | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|----------------------------------|----------------|----------------|----------------|
| Aeronautics                      | 35,413         | 36,838         | 40,520         |
| Dynamics                         | 16,135         | 16,527         | 14,487         |
| Surveillance                     | 21,323         | 22,183         | 15,795         |
| Support and Services             | 14,564         | 14,238         | 8,605          |
| Industrial Products and Services | 8,773          | 8,794          | 8,672          |
| Kockums                          | 3,430          | 3,631          | 4,540          |
| Corporate/elimination            | -2,427         | -2,395         | -2,385         |
| Total                            | 97,211         | 99,816         | 90,234         |

## Order backlog per region

| MSEK           | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|----------------|----------------|----------------|----------------|
| Sweden         | 29,210         | 28,819         | 27,162         |
| Rest of Europe | 18,205         | 18,374         | 15,949         |
| North America  | 6,638          | 6,819          | 6,748          |
| Latin America  | 25,635         | 27,129         | 30,706         |
| Asia           | 11,868         | 13,155         | 6,226          |
| Africa         | 269            | 237            | 486            |
| Australia etc. | 5,386          | 5,283          | 2,957          |
| Total          | 97,211         | 99,816         | 90,234         |

## Sales per operating segment

| MSEK                    | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Change,<br>% | Rolling<br>12 Months | Year<br>2020 |
|-------------------------|-----------------|-----------------|--------------|----------------------|--------------|
| Aeronautics             | 2,293           | 1,971           | 16           | 7,629                | 7,307        |
| Dynamics                | 1,498           | 1,118           | 34           | 7,293                | 6,913        |
| Surveillance            | 2,385           | 1,728           | 38           | 8,545                | 7,888        |
| Support and Services    | 1,457           | 1,310           | 11           | 6,668                | 6,521        |
| Industrial Products and |                 |                 |              |                      |              |
| Services                | 1,302           | 1,599           | -19          | 5,549                | 5,846        |
| Kockums                 | 654             | 806             | -19          | 2,875                | 3,027        |
| Corporate/elimination   | -501            | -492            |              | -2,080               | -2,071       |
| Total                   | 9,088           | 8,040           | 13           | 36,479               | 35,431       |

## Sales per region

|                 | Jan-Mar | % of  | Jan-Mar | % of  | Full Year | % of  |
|-----------------|---------|-------|---------|-------|-----------|-------|
| MSEK            | 2021    | sales | 2020    | sales | 2020      | sales |
| Sweden          | 3,239   | 36    | 3,518   | 44    | 12,662    | 36    |
| Rest of Europe  | 1,465   | 16    | 1,321   | 16    | 6,239     | 18    |
| North America   | 768     | 8     | 907     | 11    | 3,938     | 11    |
| Latin America   | 1,567   | 17    | 927     | 12    | 4,527     | 13    |
| Asia            | 1,526   | 17    | 974     | 12    | 6,336     | 18    |
| Africa          | 51      | 1     | 56      | 1     | 180       | 1     |
| Australia, etc. | 472     | 5     | 337     | 4     | 1,549     | 4     |
| Total           | 9,088   | 100   | 8,040   | 100   | 35,431    | 100   |

## Information on large customers

During the first quarter 2021, Saab had two customers that separately accounted for 10 per cent or more of the Group's sales. The Swedish Defence is a customer of all business areas and total sales amounted to SEK 2,670 million (2,834). The Brazilian State is a customer primarily to business area Aeronautics and total sales amounted to SEK 1,469 million (860).

## Seasonal variation

A major part of Saab's business is related to large projects where the revenue is recognised by using the percentage of completion method. The costs incurred in these projects are normally lower during the third quarter compared to other quarters. The fourth quarter is also usually affected by a higher number of deliveries, mainly within Dynamics.

## Operating income per operating segment

| MSEK                                     | Jan-Mar<br>2021 | % of sales |     |      | Rolling<br>12 Months |       |
|--|-----------------|------------|-----|------|----------------------|-------|
| Aeronautics                              | 158             | 6.9        | 158 | 8.0  | -500                 | -500  |
| Dynamics                                 | 153             | 10.2       | 87  | 7.8  | 895                  | 829   |
| Surveillance                             | 223             | 9.4        | 221 | 12.8 | 507                  | 505   |
| Support and Services                     | 153             | 10.5       | 131 | 10.0 | 733                  | 711   |
| Industrial Products                      |                 |            |     |      |                      |       |
| and Services                             | 27              | 2.1        | 27  | 1.7  | -398                 | -398  |
| Kockums                                  | 27              | 4.1        | 26  | 3.2  | 120                  | 119   |
| The operating segments' operating income | 741             | 8.2        | 650 | 8.1  | 1,357                | 1,266 |
| Corporate                                | -144            |            | -90 |      | -5                   | 49    |
| Total                                    | 597             | 6.6        | 560 | 7.0  | 1,352                | 1,315 |

## Depreciation/amortisation and write-downs per operating segment

|                                  | Jan-Mar | Jan-Mar | Rolling   | Full Year |
|----------------------------------|---------|---------|-----------|-----------|
| MSEK                             | 2021    | 2020    | 12 Months | 2020      |
| Aeronautics                      | 19      | 15      | 73        | 69        |
| Dynamics                         | 21      | 22      | 87        | 88        |
| Surveillance                     | 125     | 75      | 397       | 347       |
| Support and Services             | 59      | 6       | 130       | 77        |
| Industrial Products and Services | 17      | 19      | 74        | 76        |
| Kockums                          | 9       | 9       | 34        | 34        |
| Corporate                        | 219     | 208     | 838       | 827       |
| Total                            | 469     | 354     | 1,633     | 1,518     |

## Operational cash flow per operating segment

|                                  | Jan-Mar | Jan-Mar | Rolling   | Full Year |
|----------------------------------|---------|---------|-----------|-----------|
| MSEK                             | 2021    | 2020    | 12 Months | 2020      |
| Aeronautics                      | -1,253  | -767    | -2,712    | -2,226    |
| Dynamics                         | -526    | -553    | 578       | 551       |
| Surveillance                     | 1,381   | -501    | 3,163     | 1,281     |
| Support and Services             | 445     | -257    | 2,558     | 1,856     |
| Industrial Products and Services | 451     | 66      | 1,413     | 1,028     |
| Kockums                          | -115    | 34      | 834       | 983       |
| Corporate                        | -543    | 396     | -1,639    | -700      |
| Total                            | -160    | -1,582  | 4,195     | 2,773     |

## Capital employed per operating segment

| MSEK                             | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|----------------------------------|----------------|----------------|----------------|
| Aeronautics                      | 8,192          | 6,790          | 6,095          |
| Dynamics                         | 5,048          | 4,402          | 4,640          |
| Surveillance                     | 9,225          | 7,969          | 8,258          |
| Support and Services             | 4,003          | 3,387          | 4,460          |
| Industrial Products and Services | 3,610          | 3,969          | 5,266          |
| Kockums                          | 1,219          | 1,230          | 1,263          |
| Corporate/elimination            | 5,009          | 8,962          | 7,531          |
| Total                            | 36,306         | 36,709         | 37,513         |

## Full time equivalents (FTE's) per operating segment

| ruil tille equivalents (FTES) per operating segment |                |                |                |  |  |  |
|---|----------------|----------------|----------------|--|--|--|
| Number at end of the period                         | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |  |  |  |
| Aeronautics   | 3,584          | 3,554          | 3,452          |  |  |  |
| Dynamics  | 2,821          | 2,795          | 2,619          |  |  |  |
| Surveillance  | 3,830          | 3,829          | 3,726          |  |  |  |
| Support and Services                                | 2,117          | 2,066          | 1,984          |  |  |  |
| Industrial Products and Services                    | 3,325          | 3,391          | 3,701          |  |  |  |
| Kockums   | 1,225          | 1,240          | 1,216          |  |  |  |
| Corporate   | 1,137          | 1,111          | 1,094          |  |  |  |
| Total   | 18,039         | 17,985         | 17,792         |  |  |  |

## NOTE 4 DISTRIBUTION OF SALES

|                              | Industrial Support and Products and Corporate/ |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|------------------------------|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|                              | Aeron  | autics          | Dyna            | mics            | Survei          | llance          | Serv            | /ices           | Serv            | rices           | Kock            | kums            | elimir          | nation          | Gro             | oup             |
| MSEK                         | Jan-Mar<br>2021                                | Jan-Mar<br>2020 | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Jan-Mar<br>2021 | Jan-Mar<br>2020 |
| External sales               | 2,266  | 1,911           | 1,465           | 1,077           | 2,332           | 1,642           | 1,412           | 1,276           | 1,008           | 1,288           | 646             | 802             | -41             | 44              | 9,088           | 8,040           |
| Internal sales               | 27   | 60              | 33              | 41              | 53              | 86              | 45              | 34              | 294             | 311             | 8               | 4               | -460            | -536            | -               | -               |
| Total sales                  | 2,293  | 1,971           | 1,498           | 1,118           | 2,385           | 1,728           | 1,457           | 1,310           | 1,302           | 1,599           | 654             | 806             | -501            | -492            | 9,088           | 8,040           |
| Sales by customer:           |  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Military customers           | 2,264  | 1,911           | 1,414           | 1,024           | 2,327           | 1,640           | 1,320           | 1,114           | 320             | 369             | 646             | 802             | -64             | 33              | 8,227           | 6,893           |
| Civilian customers           | 2  | -               | 51              | 53              | 5               | 2               | 92              | 162             | 688             | 919             | -               | -               | 23              | 11              | 861             | 1,147           |
| Total external sales         | 2,266  | 1,911           | 1,465           | 1,077           | 2,332           | 1,642           | 1,412           | 1,276           | 1,008           | 1,288           | 646             | 802             | -41             | 44              | 9,088           | 8,040           |
| Sales by significant source: |  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Long-term customer contracts | 2,064  | 1,641           | 597             | 354             | 1,728           | 1,175           | 838             | 451             | 404             | 695             | 433             | 595             | -60             | 20              | 6,004           | 4,931           |
| Services                     | 199  | 267             | 215             | 178             | 431             | 360             | 473             | 641             | 553             | 520             | 213             | 190             | 12              | 19              | 2,096           | 2,175           |
| Products                     | 3  | 3               | 653             | 545             | 173             | 107             | 101             | 184             | 51              | 73              | -               | 17              | 7               | 5               | 988             | 934             |
| Total external sales         | 2,266  | 1,911           | 1,465           | 1,077           | 2,332           | 1,642           | 1,412           | 1,276           | 1,008           | 1,288           | 646             | 802             | -41             | 44              | 9,088           | 8,040           |
| Sales by domain:             |  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Air                          | 2,263  | 1,911           | 30              | 80              | 1,241           | 767             | 1,101           | 839             | 78              | 91              | -               | -               | -68             | 19              | 4,645           | 3,707           |
| Land                         | 3  | -               | 899             | 707             | 453             | 268             | 211             | 248             | 162             | 164             | -               | -               | 4               | 3               | 1,732           | 1,390           |
| Naval                        | -  | -               | 528             | 286             | 627             | 581             | 34              | 39              | 2               | 3               | 646             | 802             | 15              | 17              | 1,852           | 1,728           |
| Civil Security               | -  | -               | 5               | 3               | 1               | -               | 39              | 47              | 430             | 490             | -               | -               | 4               | 1               | 479             | 541             |
| Commercial Aeronautics       | -  | -               | -               | -               | -               | -               | 27              | 103             | 132             | 348             | -               | -               | 4               | 2               | 163             | 453             |
| Other/not distributed        | -  | -               | 3               | 1               | 10              | 26              | -               | -               | 204             | 192             | -               | -               | -               | 2               | 217             | 221             |
| Total external sales         | 2,266  | 1,911           | 1,465           | 1,077           | 2,332           | 1,642           | 1,412           | 1,276           | 1,008           | 1,288           | 646             | 802             | -41             | 44              | 9,088           | 8,040           |
| Sales recognition method:    |  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Over time                    | 2,256  | 1,889           | 735             | 513             | 2,076           | 1,464           | 1,218           | 992             | 768             | 822             | 632             | 791             | -45             | 35              | 7,640           | 6,506           |
| Point in time                | 10   | 22              | 730             | 564             | 256             | 178             | 194             | 284             | 240             | 466             | 14              | 11              | 4               | 9               | 1,448           | 1,534           |
| Total external sales         | 2,266  | 1,911           | 1,465           | 1,077           | 2,332           | 1,642           | 1,412           | 1,276           | 1,008           | 1,288           | 646             | 802             | -41             | 44              | 9,088           | 8,040           |

## NOTE 5 ITEMS AFFECTING COMPARABILITY

| Item affecting comparability  | Business Area                    | MSEK                                    | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Full Year<br>2020 |
|---|----------------------------------|---|-----------------|-----------------|-------------------|
| Adjustment of project estimates, Covid-19   | Aeronautics                      | Sales                                   | -               | -               | -1,121            |
| Adjustment of project estimates, Covid-19   | Surveillance                     | Sales                                   | -               | -               | -166              |
| Adjustment of project estimates, Covid-19   | Dynamics                         | Cost of goods sold                      | -               | -               | -15               |
| Adjustment of project estimates, Covid-19   | Corporate                        | Sales                                   | -               | -               | -44               |
| Provision for onerous contract, Covid-19  | Industrial Products and Services | Cost of goods sold                      | -               | -               | -315              |
| Write-down of inventory, Covid-19   | Support and Services             | Cost of goods sold                      | -               | -               | -118              |
| Write-down of inventory, changes to product portfolio                                       | Corporate                        | Cost of goods sold                      | -               | -               | -137              |
| Write-down of shares in associated companies  | Corporate                        | Share in income of associated companies | -               | -               | -113              |
| Impairment of long-term receivable from associated companies                                | Corporate                        | Other operating expenses                | -               |                 | -59               |
| Write-down of shares in associated companies  | Aeronautics                      | Share in income of associated companies | -               | -               | -32               |
| Provision related to new assessment of ongoing disputes and legal proceedings for the Group | Corporate                        | Other operating expenses                | -               | -               | -300              |
| Capital gain from the divestment of shares in Vricon Inc                                    | Corporate                        | Other operating income                  | -               | -               | 997               |
|   |                                  | Sum                                     | -               |                 | -1.423            |

## NOTE 6 DIVIDEND TO PARENT COMPANY'S **SHAREHOLDERS**

The Annual General Meeting 2021 held on 13 April decided on a dividend to the Parent Company's shareholders of SEK 4.70 per share, corresponding to a total dividend of SEK 622 million. Record date for the dividend was 15 April 2021 and the dividend was paid out on 20 April 2021.

#### NOTE 7 **INTANGIBLE FIXED ASSETS**

| MSEK                          | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|-------------------------------|----------------|----------------|----------------|
| Goodwill                      | 5,228          | 5,141          | 5,447          |
| Capitalised development costs | 5,823          | 5,699          | 4,908          |
| Other intangible assets       | 731            | 680            | 569            |
| Total                         | 11,782         | 11,520         | 10,924         |

## NOTE 8 NET LIQUIDITY/DEBT

| MSEK  | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|---|----------------|----------------|----------------|
| Assets:   |                |                |                |
| Liquid assets                                     | 1,461          | 2,273          | 1,411          |
| Short-term investments                            | 7,861          | 8,104          | 5,341          |
| Total liquid investments                          | 9,322          | 10,377         | 6,752          |
| Short-term interest-bearing receivables           | 70             | 64             | 60             |
| Long-term interest-bearing receivables            | 376            | 351            | 564            |
| Long-term receivables attributable to pensions    | -              | -              | 28             |
| Total interest-bearing assets                     | 9,768          | 10,792         | 7,404          |
| Liabilities:                                      |                |                |                |
| Lease liabilities                                 | 2,509          | 2,539          | 2,635          |
| Liabilities to credit institutions                | 6,562          | 7,412          | 8,903          |
| Liabilities to associated companies               |                |                |                |
| and joint ventures                                | 42             | 39             | 48             |
| Other interest-bearing liabilities                | 10             | 8              | 2              |
| Provisions for pensions 1)                        | 4,764          | 5,067          | 4,265          |
| Total interest-bearing liabilities and provisions |                |                |                |
| for pensions                                      | 13,887         | 15,065         | 15,853         |
| Net liquidity (+) / net debt (-)                  | -4,119         | -4,273         | -8,449         |

<sup>1)</sup> Excluding provisions for special employers' contribution attributable to pensions.

#### Committed credit lines

| MSEK   | Facilities | Drawings | Available |
|--|------------|----------|-----------|
| Revolving credit facility<br>(Maturity 2022 SEK 4 billion, 2023,<br>SEK 6 billion) | 10,000     | -        | 10,000    |
| Overdraft facility (Maturity 2021)   | 59         | -        | 59        |
| Total  | 10,059     | -        | 10,059    |

## Parent Company

| MSEK  | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|---|----------------|----------------|----------------|
| Long-term liabilities to credit institutions  | 5,244          | 5,291          | 8,016          |
| Short-term liabilities to credit institutions | 1,318          | 2,121          | 887            |
| Total   | 6,562          | 7,412          | 8,903          |

Since 2009, Saab has a Medium Term Note programme (MTN) to enable issuance of long-term loans on the capital market. During 2018 the MTN programme was increased to MSEK 10,000.

Under the terms of this programme, Saab has issued fixed rate bonds as well as Floating Rate Notes (FRN). During the first guarter 2021, no activities has taken place within this program. Altogether, loans outstanding under the MTN programme amounted to SEK 6,412 million at the end of the reporting period. In December 2015, Saab signed Schuldschein loan agreements amounting to EUR 100 million. Loans to a value of EUR 80 million has matured during the quarter and another EUR 5 million has been repurchased. Remaining value of Schuldshein loan agreements amounts to EUR 15 million.

In 2020, Saab signed a 24-month Revolving Credit Facility Agreement of SEK 4 billion to strengthen the company's financial flexibility, and if needed to be utilised to refinance upcoming and future loan maturities. The facility has not been utilised in the quarter.

## NOTE 9 CAPITAL EMPLOYED

| MSEK                                  | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|---------------------------------------|----------------|----------------|----------------|
| Total assets                          | 60,918         | 60,568         | 61,367         |
| Less non-interest bearing liabilities | 24,612         | 23,859         | 23,854         |
| Capital employed                      | 36,306         | 36,709         | 37,513         |

## NOTE 10 FINANCIAL INSTRUMENTS

Classification and categorisation of financial assets and liabilities 2)

| Carrying amount   | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|---|----------------|----------------|----------------|
| Financial assets:   |                |                |                |
| Valued at amortised cost 4):  |                |                |                |
| Accounts receivable, contract assets and other                          |                |                |                |
| receivables   | 15,523         | 15,000         | 18,451         |
| Liquid assets   | 1,461          | 2,273          | 1,411          |
| Long-term receivables   | 731            | 617            | 627            |
| Valued at fair value through profit and loss 3):                        |                |                |                |
| Short-term investments  | 7,861          | 8,104          | 5,341          |
| Derivatives for trading   | 74             | 147            | 228            |
| Financial investments   | 31             | 30             | 28             |
| Valued at fair value through other comprehensive income <sup>3)</sup> : |                |                |                |
| Derivatives identified as hedges  | 897            | 1,530          | 1,971          |
| Total financial liabilities   | 26,578         | 27,701         | 28,057         |
| Financial liabilities:  |                |                |                |
| Valued at amortised cost:   |                |                |                |
| Interest-bearing liabilities 1)   | 9,123          | 9,996          | 11,589         |
| Other liabilities 4)  | 8,484          | 8,105          | 8,033          |
| Valued at fair value through profit and loss <sup>3)</sup> :            |                |                |                |
| Derivatives for trading   | 27             | 46             | 102            |
| Valued at fair value through other comprehensive income <sup>3)</sup> : |                |                |                |
| Derivatives identified as hedges  | 745            | 919            | 2,961          |
| Total financial liabilities   | 18,379         | 19,066         | 22,685         |
| 1) Fair value   | 9,138          | 10,015         | 11,427         |

<sup>&</sup>lt;sup>2)</sup> Derivatives with positive values are recognised as assets and derivatives with negative values are recognised as liabilities. Derivatives with a legal right of offset amount to MSEK

The Group has used the same valuation methods as in the year-end closing for 2020, as described in the annual report 2020 on page 138, note 35. As of 31 March 2021, the Group had the following financial assets and liabilities at fair value:

## Assets at fair value

| MSEK                                  | 31 Mar<br>2021 | Level 1 | Level 2 | Level 3 |
|---------------------------------------|----------------|---------|---------|---------|
| Bonds and interest-bearing securities | 7,861          | 7,861   | -       | -       |
| Forward exchange contracts            | 934            | -       | 934     | -       |
| Currency options                      | 2              | -       | 2       | -       |
| Interest rate swaps                   | 17             | -       | 17      | -       |
| Cross currency basis swaps            | 14             | -       | 14      | -       |
| Electricity derivatives               | 4              | 4       | -       | -       |
| Shares, participations                |                |         |         |         |
| and long-term receivables             | 31             | -       | -       | 31      |
| Total                                 | 8,863          | 7,865   | 967     | 31      |

## Liabilities at fair value

| MSEK                       | 31 Mar<br>2021 | Level 1 | Level 2 | Level 3 |
|----------------------------|----------------|---------|---------|---------|
| Forward exchange contracts | 691            | -       | 691     | -       |
| Currency options           | 4              | -       | 4       | -       |
| Interest rate swaps        | 77             | -       | 77      | -       |
| Total                      | 772            |         | 772     |         |

<sup>&</sup>lt;sup>3)</sup> The impact of credit risk on these instruments is considered low given the limits in the current investment policy.

<sup>&</sup>lt;sup>4)</sup> Carrying amount, in Saab's assessment, essentially corresponds to fair value.

## NOTE 11 SUPPLEMENTAL INFORMATION ON STATEMENT OF CASH FLOWS

Free cash flow

| MSEK   | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Full year<br>2020 |
|--|-----------------|-----------------|-------------------|
| Cash flow from operating activities before changes in working capital, excluding taxes and other financial items <sup>1)</sup> | 1,260           | 831             | 2,905             |
| Cash flow from changes in working capital:   |                 |                 |                   |
| Contract assets and liabilities  | 1,016           | -2,365          | 1,704             |
| Inventories  | -958            | -901            | 95                |
| Other current receivables  | -749            | 1,869           | 805               |
| Other current liabilities  | 92              | -103            | 468               |
| Provisions   | -138            | -115            | -336              |
| Change in working capital  | -737            | -1,615          | 2,736             |
| Cash flow from operating activities excluding taxes and other financial items  | 523             | -784            | 5,641             |
| Investing activities:  |                 |                 |                   |
| Investments in intangible fixed assets   | -342            | -428            | -1,622            |
| Investments in tangible fixed assets   | -342            | -374            | -1,269            |
| Sales and disposals of tangible fixed assets   | 1               | 4               | 23                |
| Cash flow from investing activities <sup>2)</sup>  | -683            | -798            | -2,868            |
| Operational cash flow  | -160            | -1,582          | 2,773             |
| Taxes and other financial items  | -102            | -138            | -278              |
| Sale of and investments in financial assets, associated companies and joint ventures   | -2              | 20              | 1,093             |
| Investments in operations  | -20             | -               | -4                |
| Sale of subsidiaries   | 19              | <u>-</u>        | 169               |
| Free cash flow   | -265            | -1,700          | 3,753             |

<sup>1)</sup> Including amortisation of lease liabilities

## Free cash flow vs. statement of cash flows

| MSEK  | Jan-Mar<br>2021 | Jan-Mar<br>2020 | Full Year<br>2020 |
|---|-----------------|-----------------|-------------------|
| Free cash flow                              | -265            | -1,700          | 3,753             |
| Investing activities – interest-bearing:    |                 |                 |                   |
| Short-term investments                      | 231             | 420             | -2,312            |
| Other financial investments and receivables | -23             | -50             | -80               |
| Financing activities:                       |                 |                 |                   |
| Repayments of loans                         | -853            | -1,275          | -3,077            |
| Raising of loans                            | 4               | 2,328           | 2,728             |
| Repurchase of shares                        | -               | -               | -242              |
| Dividend paid to non-controlling interest   | -               | -               | -12               |
| Transactions with non-controlling interest  |                 |                 | 0.5               |
| IIICICSI                                    | 62              | -1              | -85               |
| Cash flow for the period                    | -844            | -278            | 673               |

## Liquid assets

| MSEK  | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|---|----------------|----------------|----------------|
| The following components are included in liquid assets: |                |                |                |
| Cash and bank balances                                  | 961            | 1,123          | 811            |
| Bank deposits   | 500            | 1,150          | 600            |
| Total according to balance sheet                        | 1,461          | 2,273          | 1,411          |
| Total according to statement of cash flows              | 1,461          | 2,273          | 1,411          |

<sup>2)</sup> Cash flow from investing activities excluding change in short-term investments and other interest-bearing financial assets and excluding sale of and investment in financial assets, investments in operations and sale of subsidiaries. If investments in and sale of financial fixed assets are considered to be of operating nature, the item is included in investing activities.

## NOTE 12 BUSINESS COMBINATIONS

No significant acquisitions through business combinations were made during the first three months of 2021.

#### NOTE 13 DEFINED-BENEFIT PLANS

Saab has defined-benefit pension plans where post-employment compensation is based on a percentage of the recipient's salary. Defined-benefit plans mainly relate to the Swedish operations, where the ITP2 plan accounts for more than 90 per cent of the total obligation.

#### Pension obligation according to IAS 19

| MSEK                                      | 31 Mar<br>2021 | 31 Dec<br>2020 | 31 Mar<br>2020 |
|---|----------------|----------------|----------------|
| Defined-benefit obligation                | 12,825         | 12,774         | 11,175         |
| Special employers' contribution           | 1,380          | 1,378          | 1,005          |
| Less assets under management              | 8,061          | 7,707          | 6,938          |
| Total provisions for pensions             | 6,144          | 6,445          | 5,242          |
| of which reported as long-term receivable | -              | -              | 28             |

Actuarial gains and losses are recognised in other comprehensive income. Actuarial gain related to the Swedish pension plans amounted to SEK 408 million net in the first quarter 2021 primarily due to the following:

Assumed discount rate has increased by 25 basis points, from 1.00% to 1.25% and the inflation assumption has increased by 25 basis points, from 1.50% to 1.75% compared to the beginning of the year. The net of revised assumptions amounted to a gain of SEK 18 million.

Negative experience adjustment has resulted in an actuarial loss of SEK -29 million.

The actuarial gain related to the special employer's contribution amounted to SEK 80 million.

The return on assets under management was higher than expected, which led to an actuarial gain of SEK 339 million.

## NOTE 14 CONTINGENT LIABILITIES

No additional significant commitments have arisen during the first quarter 2021. With regard to the Group's so-called performance guarantees for commitments to customers, the likelihood of an outflow of resources is estimated as remote and, as a result, no value is recognised.

## NOTE 15 TRANSACTIONS WITH RELATED PARTIES

No significant transactions have occurred during the period.

Related parties with which the Group has transactions are described in the annual report 2020, note 37.

## NOTE 16 DEFINITIONS

Below are definitions of financial key ratios that are used in the report. For more information and explanations regarding the usage of these key ratios, please see saabgroup.com, investor, financial data, key ratios.

## Capital employed

Total assets less non-interest-bearing liabilities.

## Earnings per share

Net income for the period attributable to the Parent Company's shareholders, divided by the average number of shares before and after full dilution.

## EBITDA

Operating income before depreciation/amortisation and write-downs.

## **EBITDA** margin

Operating income before depreciation/amortisation and write-downs as a percentage of sales.

## Effective tax rate

Current and deferred taxes as a percentage of income before tax.

## Equity/assets ratio

Equity in relation to total assets.

## Equity per share

Equity attributable to the Parent Company's shareholders divided by the number of shares, excluding treasury shares, at the end of the period.

## Free cash flow

Cash flow from operating activities including amortisation of lease liabilities and cash flow from investing activities, excluding acquisitions

and divestments of short-term investments and other interest-bearing financial assets.

## Free cash flow per share

Free cash flow divided by the average number of shares after dilution.

#### Gross margin

Gross income as a percentage of sales.

#### Net investments

Investments, sales and disposals of intangible and tangible fixed assets.

## Net liquidity/net debt

Liquid assets, short-term investments and interest-bearing receivables less interest-bearing liabilities and provisions for pensions excluding provisions for pensions attributable to special employers' contribution.

#### Items affecting comparability

Items affecting comparability comprise the financial effects from events or transactions with material impact that are relevant to understand the result when comparing periods. Such events or transactions can relate to restructuring programs, costs related to disputes and legal proceedings, macroeconomic developments, impairment charges and gains and losses from divestments of group companies, joint ventures or associated companies.

## Operating income

Income before financial items and tax.

## Operating income adjusted for items affecting comparability Operating income (EBIT) adjusted for items classified as affecting comparability.

## Operating margin adjusted for items affecting comparability

Operating income adjusted for items affecting comparability as a percentage of adjusted sales.

## Operating margin

Operating income (EBIT) as a percentage of sales.

#### Operational cash flow

Cash flow from operating activities, excluding taxes and other financial items, amortisation of lease liabilities and investments, sales and disposals of intangible and tangible fixed assets.

## Order backlog

Total value of orders at the end of the period.

## Order bookings

Total value of orders received during the period.

## Organic sales growth

Change in sales in percentage adjusted for effects from exchange rate due to the translation of foreign subsidiaries, and structural changes such as acquisitions and divestments of subsidiaries.

## Research and development

Research and development costs are recognised separately in the income statement and comprise the cost of self-financed new and continued product development as well as amortisation and any write-down of capitalised development costs.

Research and development expenses comprise both expenses incurred as costs excluding amortization and write-downs, and expenses capitalised as development costs in the statement of financial position.

## Return on capital employed

Operating income plus financial income (rolling 12 months) as a percentage of average capital employed.

## Return on equity

Net income for the period (rolling 12 months) as a percentage of average equity.

## Sales adjusted for items affecting comparability

Sales adjusted for items classified as affecting comparability

# Glossary

| C4I  | Command, Control, Communications, Computers, and Intelligence                    |
|------|--|
| FMV  | Swedish Defence Materiel Administration  |
| FRN  | Floating Rate Note   |
| FTE  | Full Time Equivalent, corresponds to one employee working full-time for one year |
| IAS  | International Accounting Standards   |
| IFRS | International Financial Reporting Standards, internationella redovisningsregler  |
| ISR  | ISR Intelligence, Surveillance and Reconnaissance systems                        |
| MTN  | Medium Term Note, bonds with a duration of 1-15 years                            |

## LINKÖPING 23 APRIL 2021

Saab AB (publ)

Micael Johansson

President and CEO

This interim report has not been subject to review by the company's auditors



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# Press and financial analys conference: 23 April 2021 at 10.00 (CET)

You are welcome to participate by the live webcast or dial in to the conference call. It is possible to post questions both over the web and in the conference call

#### Live webcast:

http://saab-interimreport.creo.se/210423

## Conference call:

Please dial in using one of the numbers below: Sweden: +46 8 505 583 65 UK: +44 333 300 9270 US: +1 833 249 8407

The interim report, presentation material and the webcast will be available on www.saab.com.

## **CALENDAR**

**Interim report January-June 2021**Published 21 July 2021

**Interim report January-September 2021**Published 22 October 2021

Year-end report 2021

Published 11 February 2022

## IMPORTANT INFORMATION

This interim report may contain forward-looking statements which reflect Saab AB's current view on future events and financial and operational development. Words such as "intend", "expect", "anticipate", "may", "believe", "plan", "estimate" and other expressions which imply indications or predictions of future development or trends, and which are not based on historical facts, are intended to identify forward-looking statements. Forward-looking statements inherently involve both known and unknown risks and uncertainties as they depend on future events and circumstances. Forward-looking statements do not guarantee future results or development and the actual outcome could differ materially from the forward-looking statements.

This information is such that Saab AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out below, on 23 April 2021 at 07.30 (CET)

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